Local Market Update – October 2022A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

Single-Family Detached		October			Year to Date	
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	16	11	- 31.3%	218	209	- 4.1%
Pending Sales	15	16	+ 6.7%	203	181	- 10.8%
Closed Sales	23	22	- 4.3%	205	178	- 13.2%
Days on Market Until Sale	29	29	0.0%	33	24	- 27.3%
Median Sales Price*	\$215,000	\$172,500	- 19.8%	\$205,000	\$227,000	+ 10.7%
Average Sales Price*	\$233,062	\$201,734	- 13.4%	\$230,886	\$246,571	+ 6.8%
Percent of List Price Received*	98.5%	97.6%	- 0.9%	99.0%	98.8%	- 0.2%
Inventory of Homes for Sale	25	22	- 12.0%			_
Months Supply of Inventory	1.2	1.3	+ 8.3%			

Townhouse-Condo		October			Year to Date	
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	2	0	- 100.0%	12	13	+ 8.3%
Pending Sales	1	1	0.0%	11	9	- 18.2%
Closed Sales	0	0	0.0%	11	11	0.0%
Days on Market Until Sale		_	_	55	43	- 21.8%
Median Sales Price*			_	\$270,000	\$195,000	- 27.8%
Average Sales Price*	_	-	_	\$240,991	\$176,182	- 26.9%
Percent of List Price Received*			_	98.0%	98.9%	+ 0.9%
Inventory of Homes for Sale	4	3	- 25.0%			_
Months Supply of Inventory	2.3	1.9	- 17.4%			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Plymouth County \$240,000 \$220,000 \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 1-2012 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.