

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

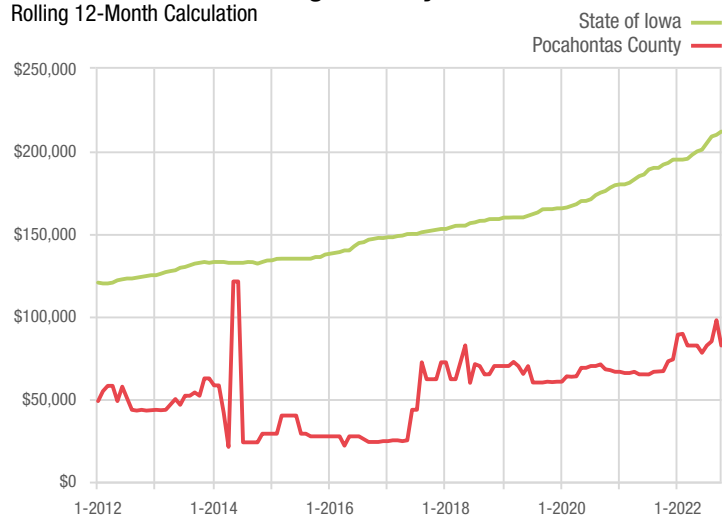
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	4	6	+ 50.0%	50	54	+ 8.0%
Pending Sales	3	7	+ 133.3%	38	50	+ 31.6%
Closed Sales	5	4	- 20.0%	40	45	+ 12.5%
Days on Market Until Sale	29	18	- 37.9%	56	47	- 16.1%
Median Sales Price*	\$108,000	\$67,500	- 37.5%	\$81,750	\$82,400	+ 0.8%
Average Sales Price*	\$138,920	\$66,250	- 52.3%	\$102,576	\$109,701	+ 6.9%
Percent of List Price Received*	96.8%	108.2%	+ 11.8%	94.7%	96.1%	+ 1.5%
Inventory of Homes for Sale	12	13	+ 8.3%	—	—	—
Months Supply of Inventory	2.8	2.6	- 7.1%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

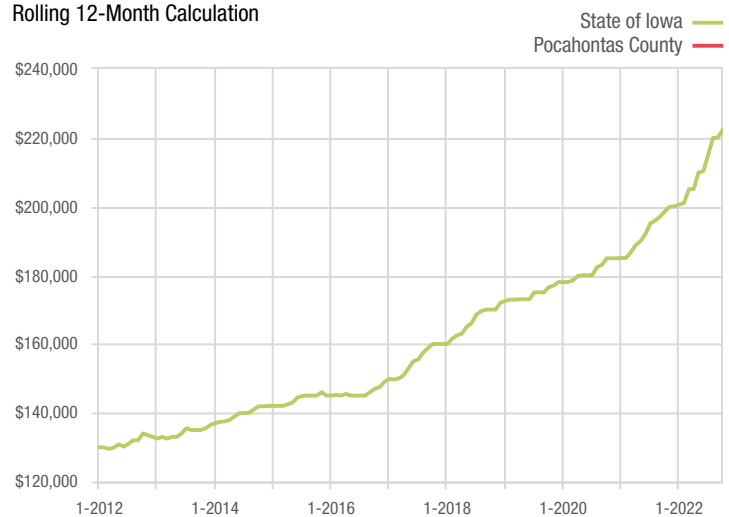
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.