

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

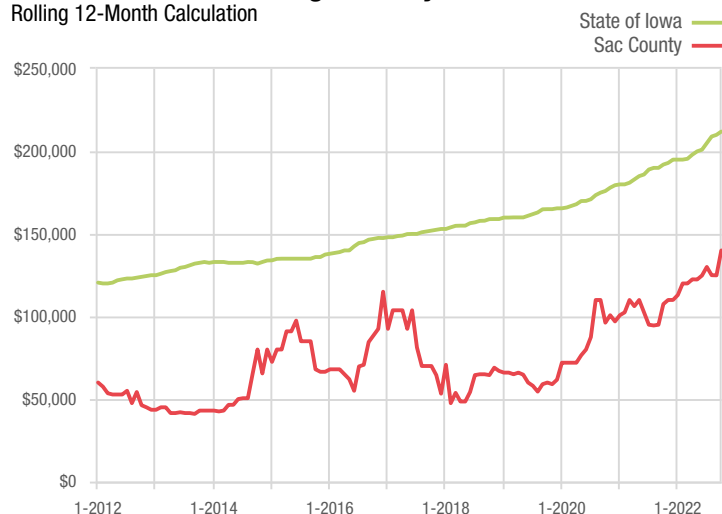
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	9	5	- 44.4%	67	38	- 43.3%
Pending Sales	3	4	+ 33.3%	57	28	- 50.9%
Closed Sales	8	3	- 62.5%	57	23	- 59.6%
Days on Market Until Sale	67	32	- 52.2%	79	82	+ 3.8%
Median Sales Price*	\$136,500	\$155,000	+ 13.6%	\$113,000	\$152,500	+ 35.0%
Average Sales Price*	\$166,863	\$196,633	+ 17.8%	\$136,648	\$240,271	+ 75.8%
Percent of List Price Received*	97.8%	95.5%	- 2.4%	95.8%	98.9%	+ 3.2%
Inventory of Homes for Sale	13	14	+ 7.7%	—	—	—
Months Supply of Inventory	2.2	3.9	+ 77.3%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	158	—	—
Median Sales Price*	—	—	—	\$107,000	—	—
Average Sales Price*	—	—	—	\$107,000	—	—
Percent of List Price Received*	—	—	—	93.4%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

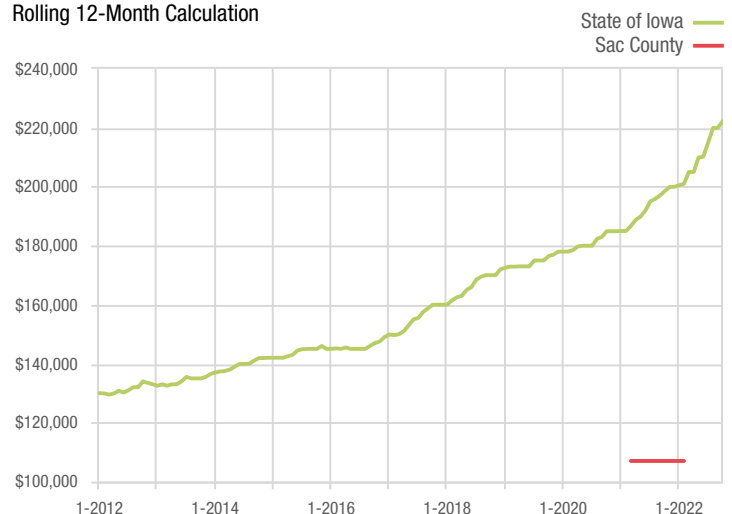
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.