

# Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Webster County

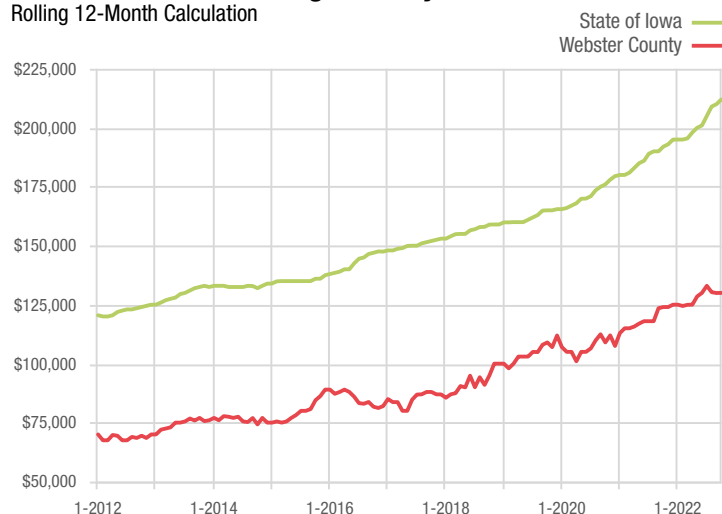
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	43	<b>43</b>	0.0%	433	<b>474</b>	+ 9.5%
Pending Sales	44	<b>25</b>	- 43.2%	397	<b>377</b>	- 5.0%
Closed Sales	46	<b>41</b>	- 10.9%	379	<b>372</b>	- 1.8%
Days on Market Until Sale	24	<b>35</b>	+ 45.8%	43	<b>36</b>	- 16.3%
Median Sales Price*	\$116,500	<b>\$117,000</b>	+ 0.4%	\$124,950	<b>\$128,950</b>	+ 3.2%
Average Sales Price*	\$147,339	<b>\$144,441</b>	- 2.0%	\$145,530	<b>\$150,229</b>	+ 3.2%
Percent of List Price Received*	95.2%	<b>95.5%</b>	+ 0.3%	96.1%	<b>95.7%</b>	- 0.4%
Inventory of Homes for Sale	66	<b>97</b>	+ 47.0%	—	—	—
Months Supply of Inventory	1.8	<b>2.6</b>	+ 44.4%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	2	<b>0</b>	- 100.0%	11	<b>10</b>	- 9.1%
Pending Sales	0	<b>0</b>	0.0%	14	<b>7</b>	- 50.0%
Closed Sales	0	<b>0</b>	0.0%	14	<b>7</b>	- 50.0%
Days on Market Until Sale	—	—	—	64	<b>38</b>	- 40.6%
Median Sales Price*	—	—	—	\$168,500	<b>\$121,000</b>	- 28.2%
Average Sales Price*	—	—	—	\$154,554	<b>\$148,000</b>	- 4.2%
Percent of List Price Received*	—	—	—	95.3%	<b>96.5%</b>	+ 1.3%
Inventory of Homes for Sale	3	<b>5</b>	+ 66.7%	—	—	—
Months Supply of Inventory	1.3	<b>4.3</b>	+ 230.8%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

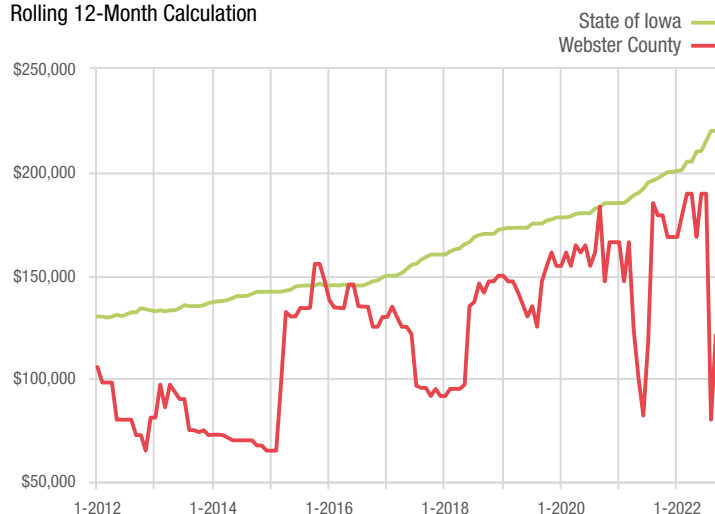
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.