

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

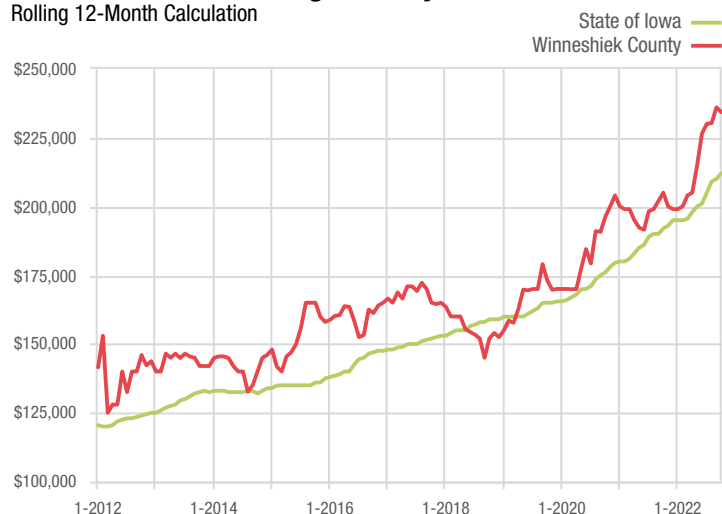
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	15	15	0.0%	200	179	- 10.5%
Pending Sales	17	7	- 58.8%	189	158	- 16.4%
Closed Sales	31	12	- 61.3%	185	157	- 15.1%
Days on Market Until Sale	26	12	- 53.8%	30	17	- 43.3%
Median Sales Price*	\$205,000	\$215,750	+ 5.2%	\$202,000	\$247,450	+ 22.5%
Average Sales Price*	\$265,103	\$209,596	- 20.9%	\$246,315	\$274,593	+ 11.5%
Percent of List Price Received*	98.1%	99.1%	+ 1.0%	98.5%	99.2%	+ 0.7%
Inventory of Homes for Sale	16	21	+ 31.3%	—	—	—
Months Supply of Inventory	0.9	1.5	+ 66.7%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	7	1	- 85.7%	19	14	- 26.3%
Pending Sales	2	0	- 100.0%	20	11	- 45.0%
Closed Sales	1	0	- 100.0%	19	14	- 26.3%
Days on Market Until Sale	3	—	—	168	44	- 73.8%
Median Sales Price*	\$280,000	—	—	\$250,000	\$234,000	- 6.4%
Average Sales Price*	\$280,000	—	—	\$247,695	\$238,665	- 3.6%
Percent of List Price Received*	101.8%	—	—	98.1%	98.7%	+ 0.6%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	3.8	3.3	- 13.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

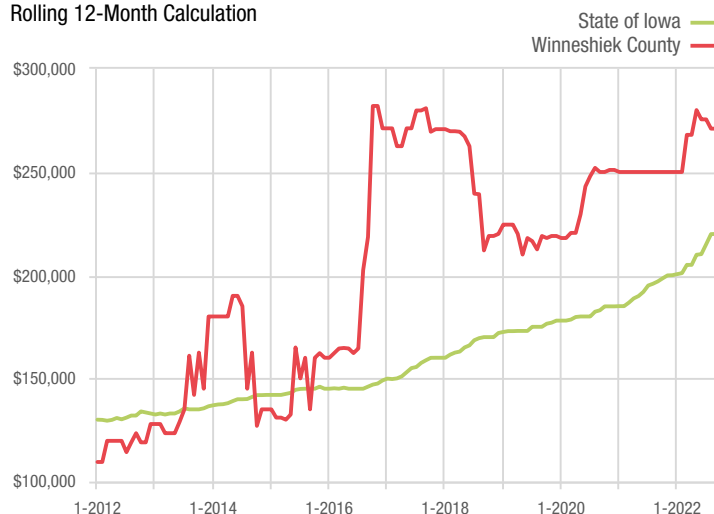
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.