

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

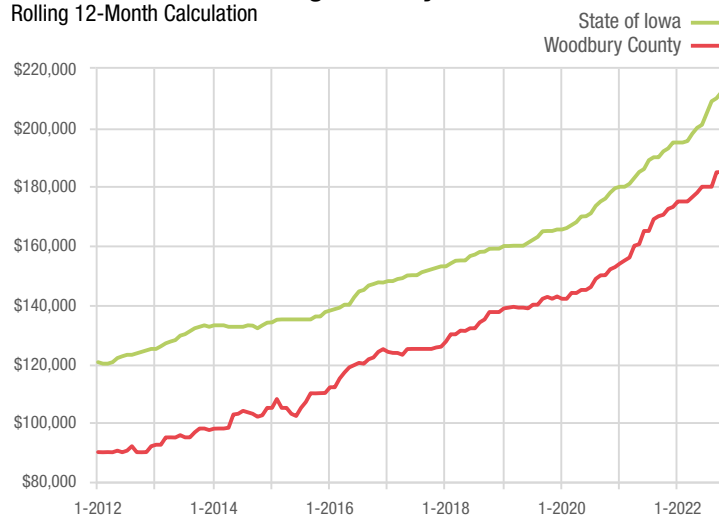
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	131	111	- 15.3%	1,193	1,001	- 16.1%
Pending Sales	112	82	- 26.8%	1,075	872	- 18.9%
Closed Sales	130	81	- 37.7%	1,028	863	- 16.1%
Days on Market Until Sale	22	29	+ 31.8%	20	20	0.0%
Median Sales Price*	\$166,500	\$180,000	+ 8.1%	\$172,250	\$186,000	+ 8.0%
Average Sales Price*	\$200,668	\$216,454	+ 7.9%	\$196,442	\$221,862	+ 12.9%
Percent of List Price Received*	98.6%	99.2%	+ 0.6%	99.7%	100.2%	+ 0.5%
Inventory of Homes for Sale	130	118	- 9.2%	—	—	—
Months Supply of Inventory	1.3	1.4	+ 7.7%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	9	11	+ 22.2%	97	81	- 16.5%
Pending Sales	6	4	- 33.3%	96	60	- 37.5%
Closed Sales	4	4	0.0%	92	62	- 32.6%
Days on Market Until Sale	42	11	- 73.8%	83	48	- 42.2%
Median Sales Price*	\$260,000	\$282,750	+ 8.8%	\$248,000	\$277,500	+ 11.9%
Average Sales Price*	\$255,000	\$251,375	- 1.4%	\$238,638	\$270,385	+ 13.3%
Percent of List Price Received*	97.9%	100.3%	+ 2.5%	100.1%	100.8%	+ 0.7%
Inventory of Homes for Sale	15	23	+ 53.3%	—	—	—
Months Supply of Inventory	1.6	3.9	+ 143.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

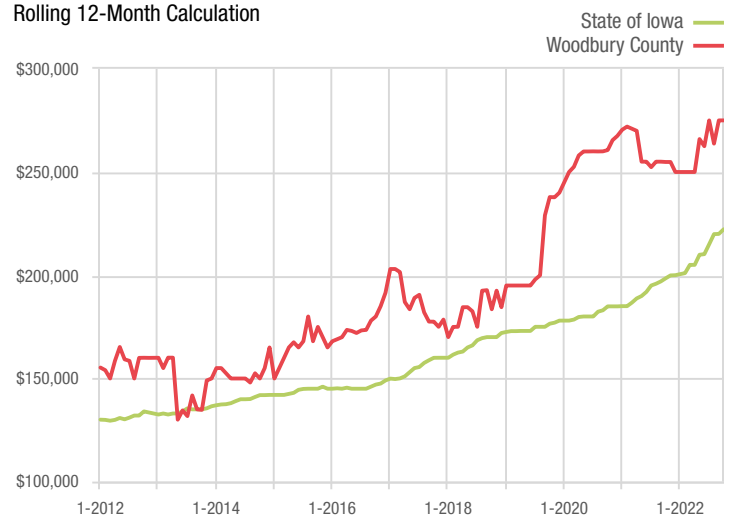
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.