Local Market Update – November 2022 A Research Tool Provided by Iowa Association of REALTORS®

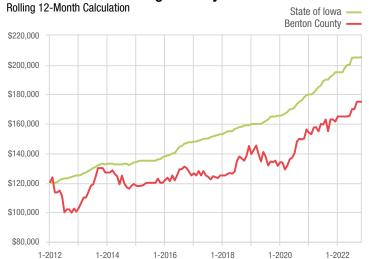


Benton County

Single-Family Detached		November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change		
New Listings	25	22	- 12.0%	346	369	+ 6.6%		
Pending Sales	23	13	- 43.5%	311	291	- 6.4%		
Closed Sales	34	18	- 47.1%	297	295	- 0.7%		
Days on Market Until Sale	31	33	+ 6.5%	38	32	- 15.8%		
Median Sales Price*	\$189,250	\$169,000	- 10.7%	\$161,500	\$175,000	+ 8.4%		
Average Sales Price*	\$195,076	\$177,047	- 9.2%	\$182,608	\$198,976	+ 9.0%		
Percent of List Price Received*	96.6%	95.1%	- 1.6%	97.7%	97.8%	+ 0.1%		
Inventory of Homes for Sale	51	66	+ 29.4%		—			
Months Supply of Inventory	1.8	2.5	+ 38.9%					

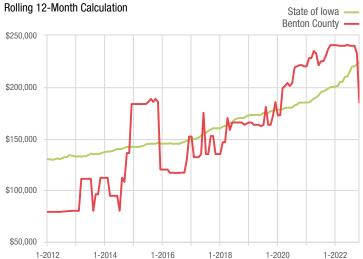
Townhouse-Condo	November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change	
New Listings	0	1		20	11	- 45.0%	
Pending Sales	0	2		20	11	- 45.0%	
Closed Sales	4	0	- 100.0%	22	8	- 63.6%	
Days on Market Until Sale	25			48	188	+ 291.7%	
Median Sales Price*	\$251,250			\$241,298	\$125,750	- 47.9%	
Average Sales Price*	\$251,125			\$219,134	\$141,500	- 35.4%	
Percent of List Price Received*	99.5%			100.3%	96.8%	- 3.5%	
Inventory of Homes for Sale	5	3	- 40.0%		—	_	
Months Supply of Inventory	2.3	2.2	- 4.3%				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.