

# Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Black Hawk County

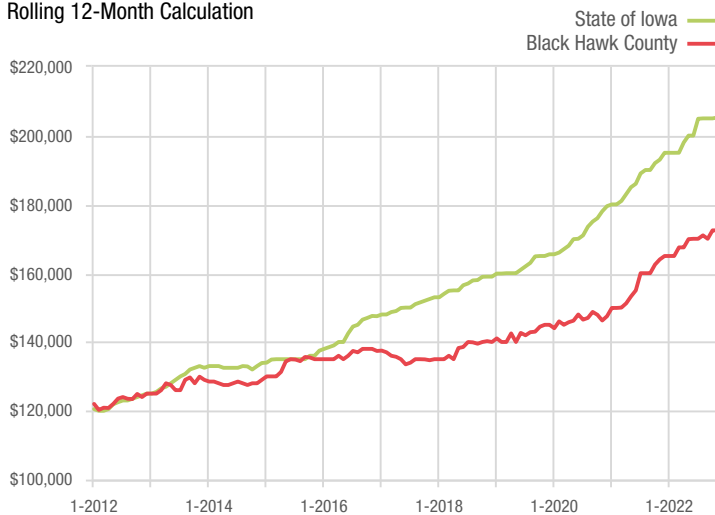
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	130	97	- 25.4%	1,952	1,729	- 11.4%
Pending Sales	121	94	- 22.3%	1,789	1,545	- 13.6%
Closed Sales	159	113	- 28.9%	1,759	1,554	- 11.7%
Days on Market Until Sale	24	16	- 33.3%	26	19	- 26.9%
Median Sales Price*	\$154,700	\$160,000	+ 3.4%	\$165,000	\$173,250	+ 5.0%
Average Sales Price*	\$190,929	\$184,393	- 3.4%	\$194,385	\$200,547	+ 3.2%
Percent of List Price Received*	98.7%	97.7%	- 1.0%	98.8%	100.8%	+ 2.0%
Inventory of Homes for Sale	200	163	- 18.5%	—	—	—
Months Supply of Inventory	1.3	1.2	- 7.7%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	14	15	+ 7.1%	167	177	+ 6.0%
Pending Sales	7	10	+ 42.9%	147	157	+ 6.8%
Closed Sales	11	13	+ 18.2%	152	158	+ 3.9%
Days on Market Until Sale	7	8	+ 14.3%	19	16	- 15.8%
Median Sales Price*	\$113,000	\$151,000	+ 33.6%	\$159,450	\$173,500	+ 8.8%
Average Sales Price*	\$133,995	\$156,817	+ 17.0%	\$166,410	\$192,384	+ 15.6%
Percent of List Price Received*	98.6%	99.8%	+ 1.2%	98.6%	101.1%	+ 2.5%
Inventory of Homes for Sale	19	18	- 5.3%	—	—	—
Months Supply of Inventory	1.4	1.3	- 7.1%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

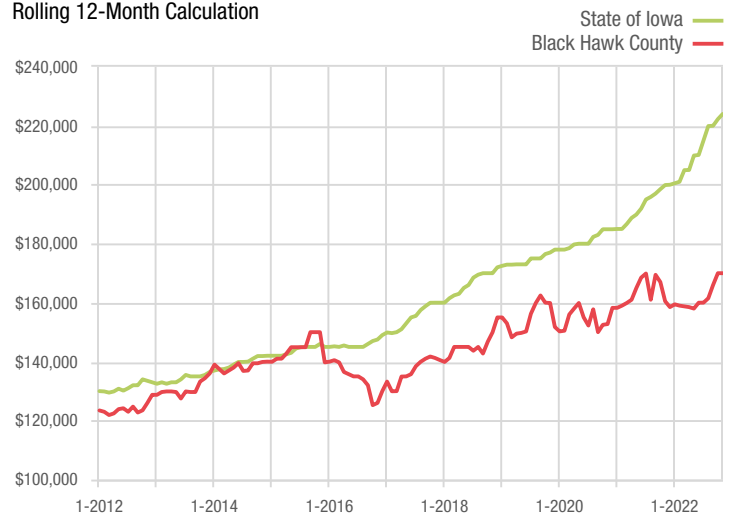
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.