

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

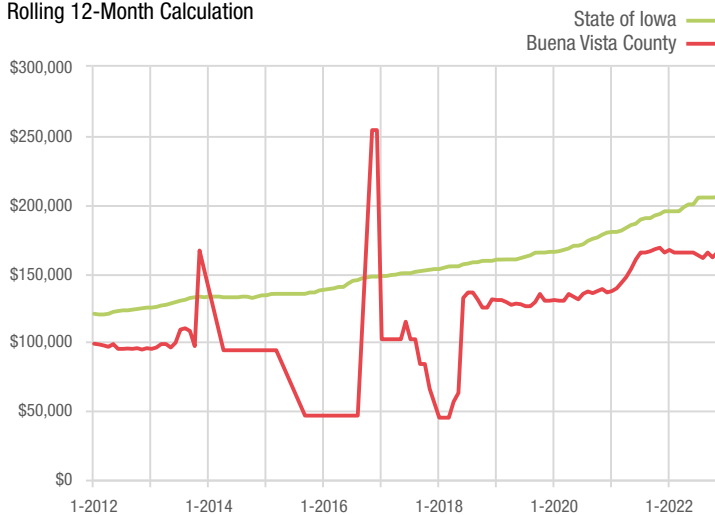
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	13	6	- 53.8%	186	128	- 31.2%
Pending Sales	14	6	- 57.1%	178	113	- 36.5%
Closed Sales	15	11	- 26.7%	172	125	- 27.3%
Days on Market Until Sale	14	37	+ 164.3%	37	35	- 5.4%
Median Sales Price*	\$160,000	\$168,500	+ 5.3%	\$169,250	\$169,500	+ 0.1%
Average Sales Price*	\$187,300	\$188,000	+ 0.4%	\$179,995	\$202,038	+ 12.2%
Percent of List Price Received*	99.9%	96.7%	- 3.2%	98.9%	98.8%	- 0.1%
Inventory of Homes for Sale	21	21	0.0%	—	—	—
Months Supply of Inventory	1.4	2.0	+ 42.9%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	33	21	- 36.4%
Pending Sales	0	0	0.0%	20	22	+ 10.0%
Closed Sales	2	3	+ 50.0%	13	29	+ 123.1%
Days on Market Until Sale	4	155	+ 3,775.0%	7	75	+ 971.4%
Median Sales Price*	\$155,000	\$195,750	+ 26.3%	\$145,000	\$234,000	+ 61.4%
Average Sales Price*	\$155,000	\$195,750	+ 26.3%	\$152,031	\$225,263	+ 48.2%
Percent of List Price Received*	101.2%	99.4%	- 1.8%	99.1%	97.5%	- 1.6%
Inventory of Homes for Sale	10	8	- 20.0%	—	—	—
Months Supply of Inventory	4.0	3.5	- 12.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

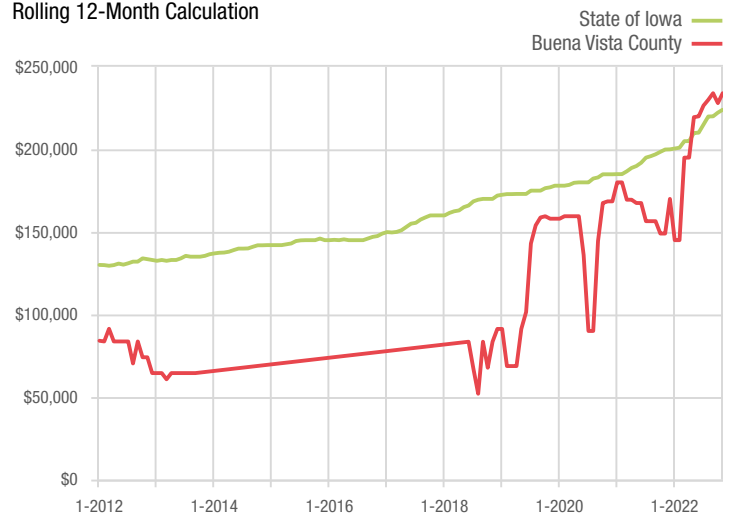
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.