

# Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Fourth Congressional District

Includes Audubon, Boone, Buena Vista, Butler, Calhoun, Carroll, Cerro Gordo, Cherokee, Chickasaw, Clay, Crawford, Dickinson, Emmet, Floyd, Franklin, Greene, Grundy, Hamilton, Hancock, Hardin, Harrison, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Shelby, Sioux, Story, Webster, Winnebago, Woodbury and Wright Counties

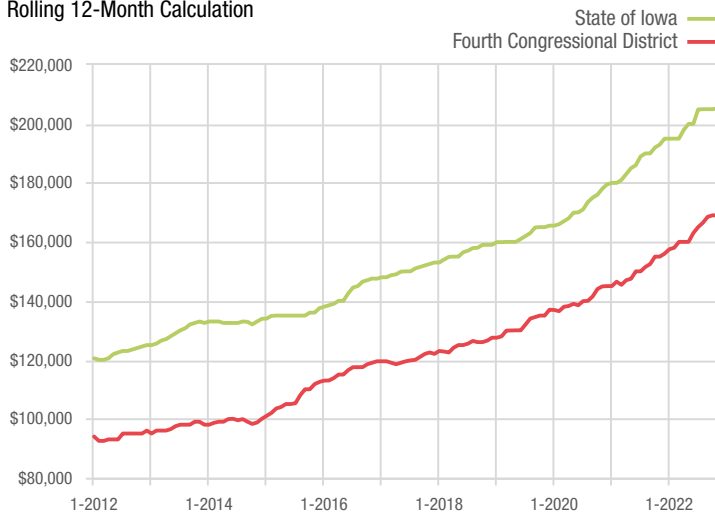
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	664	505	- 23.9%	9,571	8,686	- 9.2%
Pending Sales	733	413	- 43.7%	8,804	7,568	- 14.0%
Closed Sales	861	627	- 27.2%	8,576	7,550	- 12.0%
Days on Market Until Sale	49	39	- 20.4%	53	41	- 22.6%
Median Sales Price*	\$164,500	\$168,250	+ 2.3%	\$157,000	\$170,000	+ 8.3%
Average Sales Price*	\$198,628	\$202,023	+ 1.7%	\$192,161	\$212,547	+ 10.6%
Percent of List Price Received*	97.2%	97.0%	- 0.2%	97.4%	97.8%	+ 0.4%
Inventory of Homes for Sale	1,358	1,433	+ 5.5%	—	—	—
Months Supply of Inventory	1.7	2.1	+ 23.5%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	25	25	0.0%	681	532	- 21.9%
Pending Sales	37	24	- 35.1%	574	454	- 20.9%
Closed Sales	50	34	- 32.0%	535	480	- 10.3%
Days on Market Until Sale	48	92	+ 91.7%	76	90	+ 18.4%
Median Sales Price*	\$201,250	\$287,000	+ 42.6%	\$210,000	\$235,000	+ 11.9%
Average Sales Price*	\$280,454	\$291,093	+ 3.8%	\$235,623	\$266,098	+ 12.9%
Percent of List Price Received*	100.2%	97.9%	- 2.3%	98.8%	99.9%	+ 1.1%
Inventory of Homes for Sale	148	157	+ 6.1%	—	—	—
Months Supply of Inventory	3.0	3.9	+ 30.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

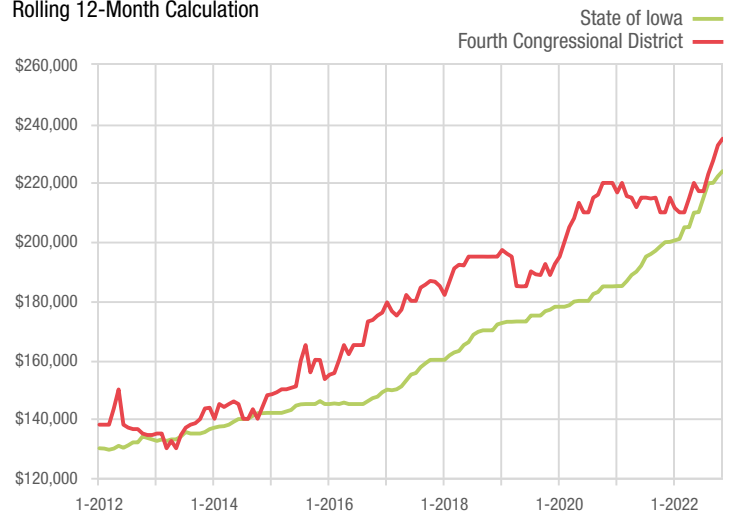
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.