

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hancock County

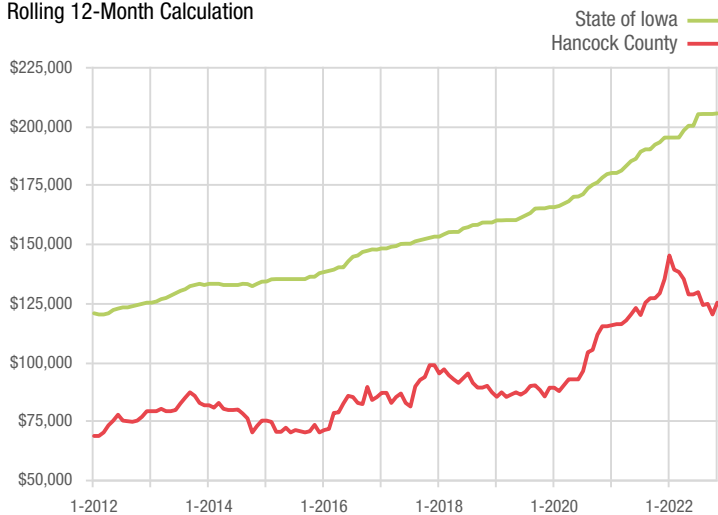
| Single-Family Detached | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 11-2021 | Thru 11-2022 | % Change |
| New Listings | 17 | 11 | - 35.3% | 203 | 182 | - 10.3% |
| Pending Sales | 7 | 10 | + 42.9% | 164 | 176 | + 7.3% |
| Closed Sales | 21 | 18 | - 14.3% | 163 | 169 | + 3.7% |
| Days on Market Until Sale | 62 | 33 | - 46.8% | 76 | 62 | - 18.4% |
| Median Sales Price* | \$129,000 | \$154,250 | + 19.6% | \$132,500 | \$122,000 | - 7.9% |
| Average Sales Price* | \$129,913 | \$135,624 | + 4.4% | \$144,049 | \$134,299 | - 6.8% |
| Percent of List Price Received* | 97.7% | 98.3% | + 0.6% | 95.7% | 95.9% | + 0.2% |
| Inventory of Homes for Sale | 55 | 41 | - 25.5% | — | — | — |
| Months Supply of Inventory | 3.8 | 2.6 | - 31.6% | — | — | — |

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2021 | 2022 | % Change | Thru 11-2021 | Thru 11-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 2 | 1 | - 50.0% |
| Pending Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 5 | — | — |
| Median Sales Price* | — | — | — | \$220,000 | — | — |
| Average Sales Price* | — | — | — | \$220,000 | — | — |
| Percent of List Price Received* | — | — | — | 100.0% | — | — |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

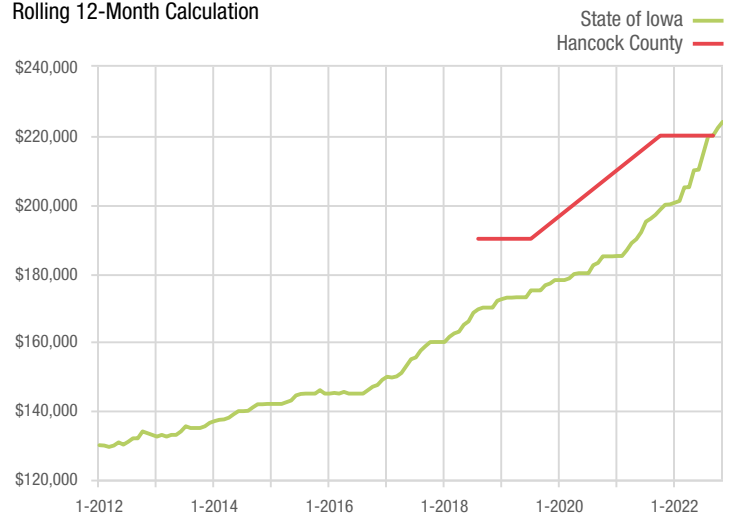
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.