

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

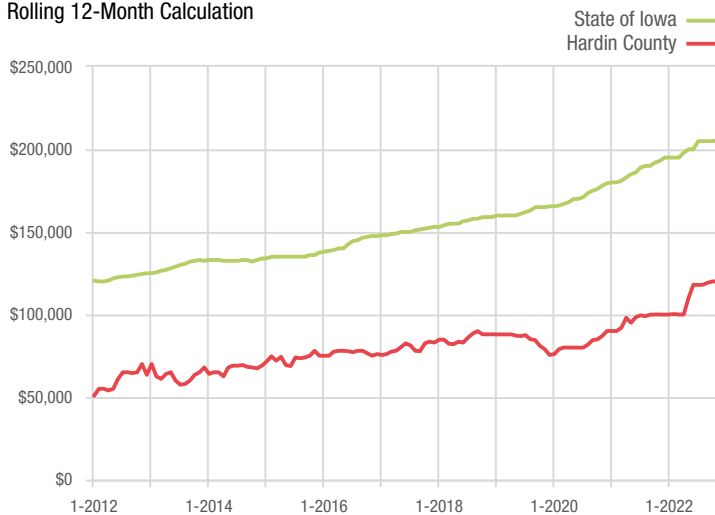
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	19	13	- 31.6%	267	248	- 7.1%
Pending Sales	27	11	- 59.3%	247	204	- 17.4%
Closed Sales	28	21	- 25.0%	231	215	- 6.9%
Days on Market Until Sale	45	25	- 44.4%	60	31	- 48.3%
Median Sales Price*	\$97,450	\$150,000	+ 53.9%	\$99,900	\$122,000	+ 22.1%
Average Sales Price*	\$114,220	\$154,086	+ 34.9%	\$116,919	\$142,317	+ 21.7%
Percent of List Price Received*	91.6%	95.6%	+ 4.4%	95.5%	95.1%	- 0.4%
Inventory of Homes for Sale	42	45	+ 7.1%	—	—	—
Months Supply of Inventory	2.0	2.4	+ 20.0%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	0	0	0.0%	3	1	- 66.7%
Pending Sales	0	0	0.0%	4	1	- 75.0%
Closed Sales	0	1	—	4	1	- 75.0%
Days on Market Until Sale	—	67	—	92	67	- 27.2%
Median Sales Price*	—	\$135,000	—	\$142,000	\$135,000	- 4.9%
Average Sales Price*	—	\$135,000	—	\$134,125	\$135,000	+ 0.7%
Percent of List Price Received*	—	81.9%	—	97.5%	81.9%	- 16.0%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

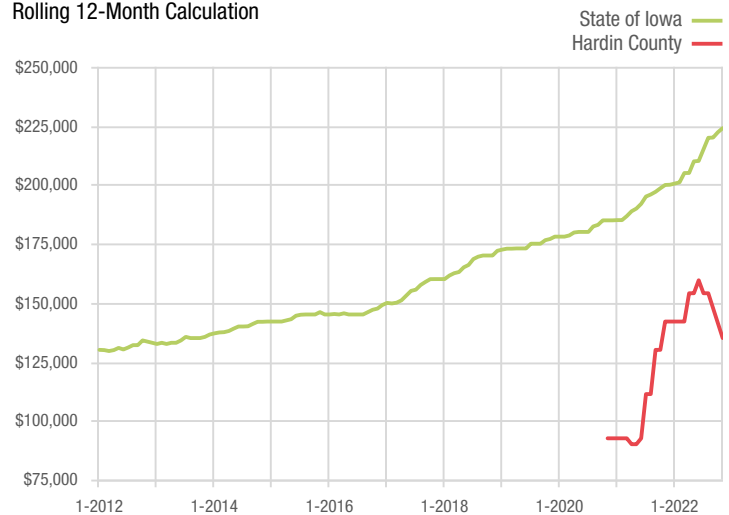
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.