

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Henry County

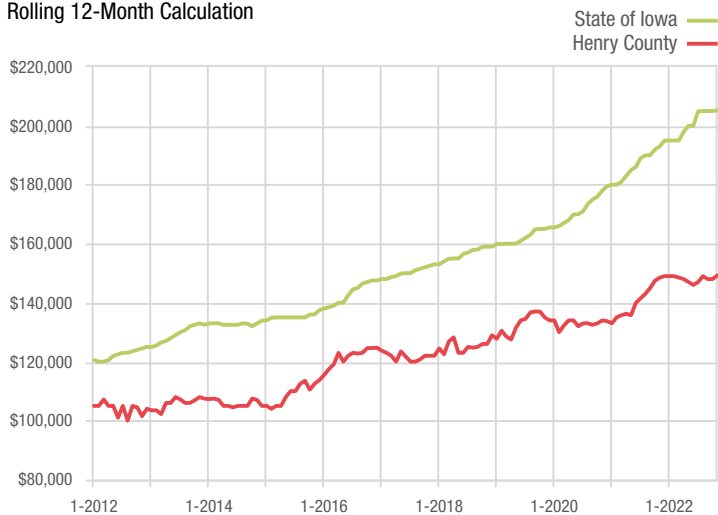
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	45	49	+ 8.9%	689	617	- 10.4%
Pending Sales	43	25	- 41.9%	605	547	- 9.6%
Closed Sales	54	37	- 31.5%	585	558	- 4.6%
Days on Market Until Sale	28	26	- 7.1%	34	28	- 17.6%
Median Sales Price*	\$143,000	\$148,000	+ 3.5%	\$149,000	\$149,500	+ 0.3%
Average Sales Price*	\$168,059	\$159,255	- 5.2%	\$167,201	\$174,512	+ 4.4%
Percent of List Price Received*	96.4%	94.2%	- 2.3%	98.0%	98.0%	0.0%
Inventory of Homes for Sale	100	102	+ 2.0%	—	—	—
Months Supply of Inventory	1.9	2.1	+ 10.5%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	0	1	—	16	8	- 50.0%
Pending Sales	1	2	+ 100.0%	15	9	- 40.0%
Closed Sales	0	1	—	15	7	- 53.3%
Days on Market Until Sale	—	8	—	42	20	- 52.4%
Median Sales Price*	—	\$195,000	—	\$154,000	\$195,000	+ 26.6%
Average Sales Price*	—	\$195,000	—	\$181,693	\$205,557	+ 13.1%
Percent of List Price Received*	—	97.5%	—	99.8%	98.9%	- 0.9%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.3	1.3	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

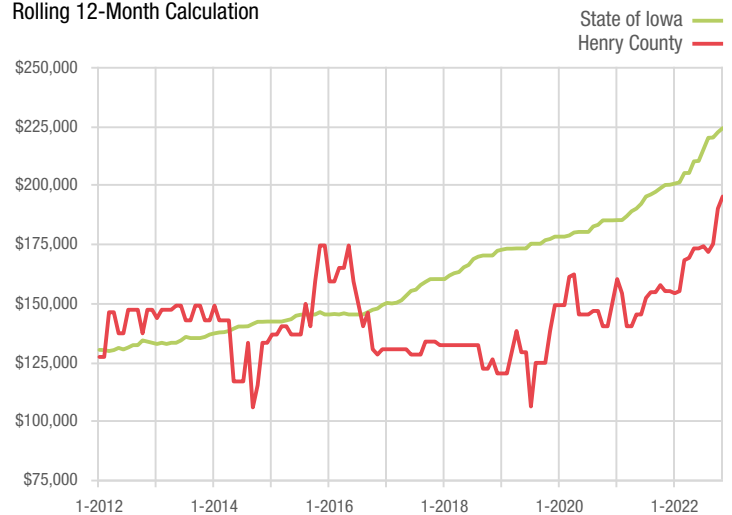
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.