Local Market Update – November 2022 A Research Tool Provided by Iowa Association of REALTORS®

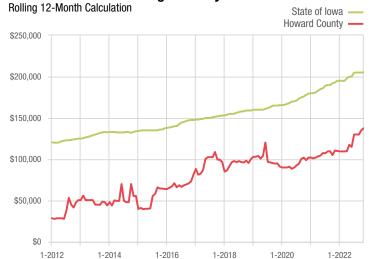


Howard County

Single-Family Detached		November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change		
New Listings	2	5	+ 150.0%	75	83	+ 10.7%		
Pending Sales	2	4	+ 100.0%	78	60	- 23.1%		
Closed Sales	11	7	- 36.4%	79	64	- 19.0%		
Days on Market Until Sale	45	54	+ 20.0%	68	27	- 60.3%		
Median Sales Price*	\$135,000	\$149,950	+ 11.1%	\$110,000	\$139,500	+ 26.8%		
Average Sales Price*	\$124,682	\$165,475	+ 32.7%	\$129,453	\$151,650	+ 17.1%		
Percent of List Price Received*	97.2%	97.2%	0.0%	96.5%	96.7%	+ 0.2%		
Inventory of Homes for Sale	8	22	+ 175.0%		—	_		
Months Supply of Inventory	1.2	4.2	+ 250.0%					

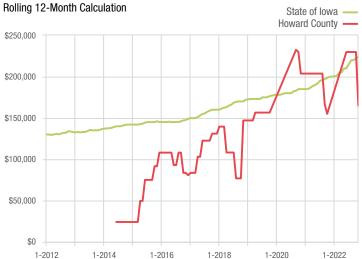
Townhouse-Condo	November			Year to Date		
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	0	0	0.0%	1	3	+ 200.0%
Pending Sales	0	0	0.0%	0	2	_
Closed Sales	0	1		0	2	_
Days on Market Until Sale	_	5			13	_
Median Sales Price*	_	\$100,000			\$164,950	_
Average Sales Price*	_	\$100,000			\$164,950	_
Percent of List Price Received*	_	100.5%			100.3%	_
Inventory of Homes for Sale	1	0	- 100.0%			_
Months Supply of Inventory					_	

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.