

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

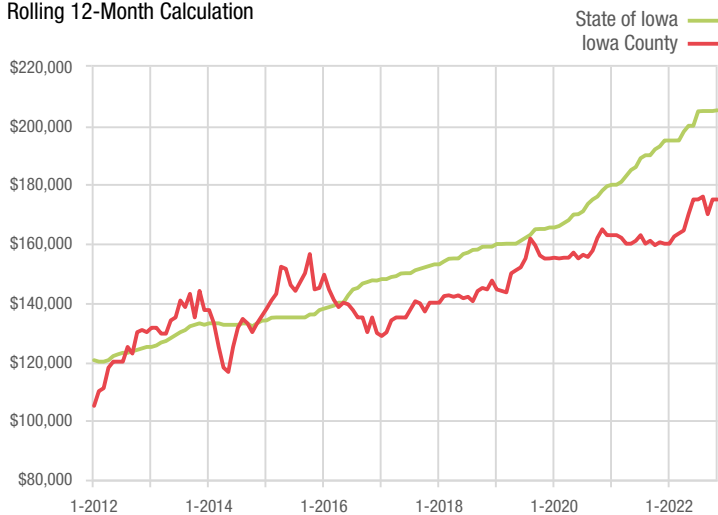
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	17	16	- 5.9%	158	218	+ 38.0%
Pending Sales	11	12	+ 9.1%	140	175	+ 25.0%
Closed Sales	14	7	- 50.0%	145	171	+ 17.9%
Days on Market Until Sale	28	80	+ 185.7%	44	29	- 34.1%
Median Sales Price*	\$169,500	\$150,000	- 11.5%	\$160,000	\$177,500	+ 10.9%
Average Sales Price*	\$226,029	\$212,057	- 6.2%	\$178,329	\$205,157	+ 15.0%
Percent of List Price Received*	95.9%	98.9%	+ 3.1%	97.6%	98.3%	+ 0.7%
Inventory of Homes for Sale	25	36	+ 44.0%	—	—	—
Months Supply of Inventory	2.0	2.3	+ 15.0%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	9	11	+ 22.2%
Pending Sales	0	1	—	8	8	0.0%
Closed Sales	1	1	0.0%	10	9	- 10.0%
Days on Market Until Sale	33	31	- 6.1%	26	17	- 34.6%
Median Sales Price*	\$138,500	\$232,000	+ 67.5%	\$189,950	\$220,000	+ 15.8%
Average Sales Price*	\$138,500	\$232,000	+ 67.5%	\$184,340	\$202,767	+ 10.0%
Percent of List Price Received*	100.4%	100.0%	- 0.4%	98.8%	98.2%	- 0.6%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	1.6	+ 100.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

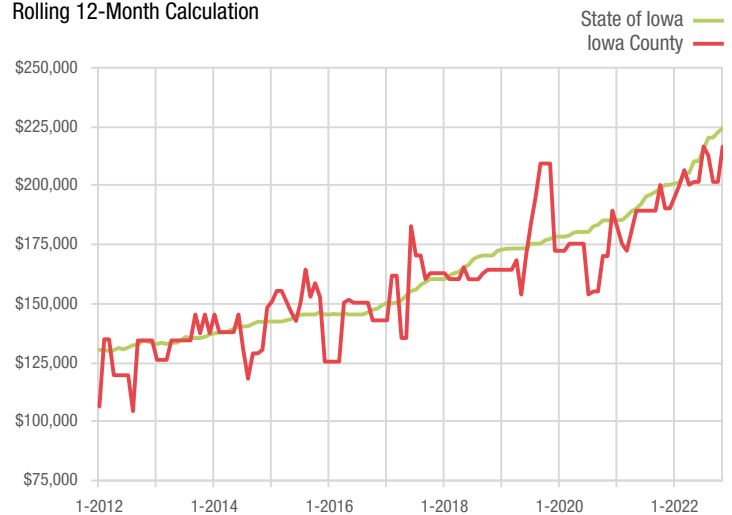
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.