

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Johnson County

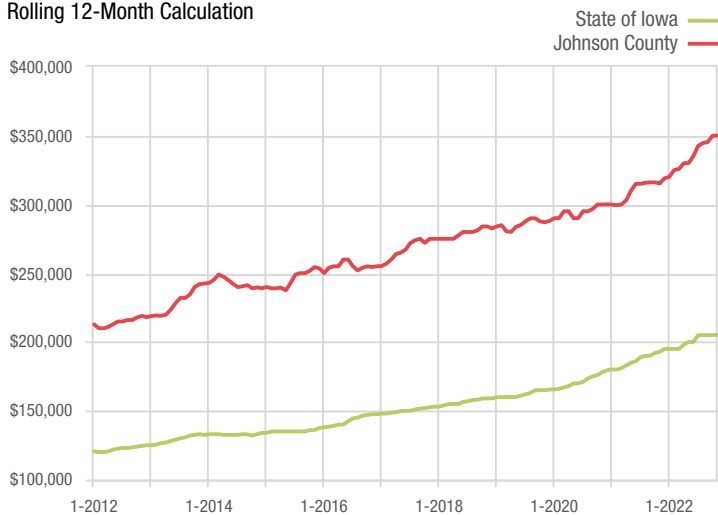
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	88	79	- 10.2%	1,866	1,749	- 6.3%
Pending Sales	115	67	- 41.7%	1,643	1,423	- 13.4%
Closed Sales	114	91	- 20.2%	1,601	1,446	- 9.7%
Days on Market Until Sale	42	56	+ 33.3%	48	41	- 14.6%
Median Sales Price*	\$295,000	\$295,000	0.0%	\$317,517	\$350,000	+ 10.2%
Average Sales Price*	\$344,035	\$363,378	+ 5.6%	\$350,749	\$386,054	+ 10.1%
Percent of List Price Received*	99.4%	97.7%	- 1.7%	99.6%	100.2%	+ 0.6%
Inventory of Homes for Sale	231	305	+ 32.0%	—	—	—
Months Supply of Inventory	1.6	2.4	+ 50.0%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	60	48	- 20.0%	1,442	1,194	- 17.2%
Pending Sales	69	55	- 20.3%	1,168	1,041	- 10.9%
Closed Sales	58	68	+ 17.2%	1,137	1,058	- 6.9%
Days on Market Until Sale	56	60	+ 7.1%	58	51	- 12.1%
Median Sales Price*	\$231,250	\$237,950	+ 2.9%	\$216,000	\$240,000	+ 11.1%
Average Sales Price*	\$248,409	\$236,812	- 4.7%	\$224,042	\$243,983	+ 8.9%
Percent of List Price Received*	99.2%	98.2%	- 1.0%	99.8%	100.1%	+ 0.3%
Inventory of Homes for Sale	246	229	- 6.9%	—	—	—
Months Supply of Inventory	2.4	2.4	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

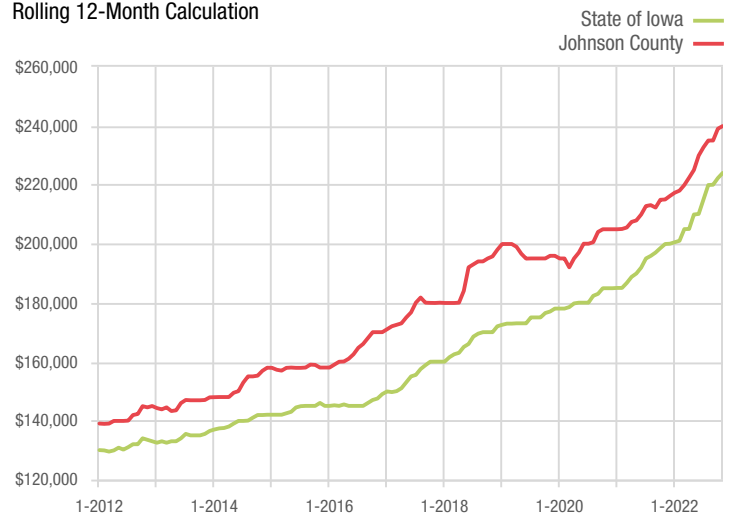
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.