Local Market Update – November 2022A Research Tool Provided by Iowa Association of REALTORS®



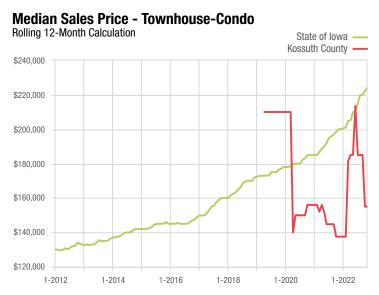
Kossuth County

Single-Family Detached	November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change	
New Listings	11	12	+ 9.1%	194	189	- 2.6%	
Pending Sales	13	8	- 38.5%	154	148	- 3.9%	
Closed Sales	13	20	+ 53.8%	152	154	+ 1.3%	
Days on Market Until Sale	159	55	- 65.4%	86	67	- 22.1%	
Median Sales Price*	\$129,000	\$134,000	+ 3.9%	\$130,000	\$136,000	+ 4.6%	
Average Sales Price*	\$125,154	\$173,720	+ 38.8%	\$141,188	\$161,799	+ 14.6%	
Percent of List Price Received*	95.3%	92.8%	- 2.6%	94.6%	94.5%	- 0.1%	
Inventory of Homes for Sale	43	53	+ 23.3%			_	
Months Supply of Inventory	3.1	3.9	+ 25.8%			_	

Townhouse-Condo		November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change		
New Listings	0	0	0.0%	6	1	- 83.3%		
Pending Sales	1	0	- 100.0%	4	1	- 75.0%		
Closed Sales	0	0	0.0%	3	2	- 33.3%		
Days on Market Until Sale	_			92	100	+ 8.7%		
Median Sales Price*	_			\$137,500	\$155,000	+ 12.7%		
Average Sales Price*	_	_		\$166,833	\$155,000	- 7.1%		
Percent of List Price Received*	_			93.8%	95.5%	+ 1.8%		
Inventory of Homes for Sale	2	0	- 100.0%	_	_	_		
Months Supply of Inventory	2.0			_	<u> </u>	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Kossuth County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100.000 \$75,000 \$50,000 1-2012 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.