

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

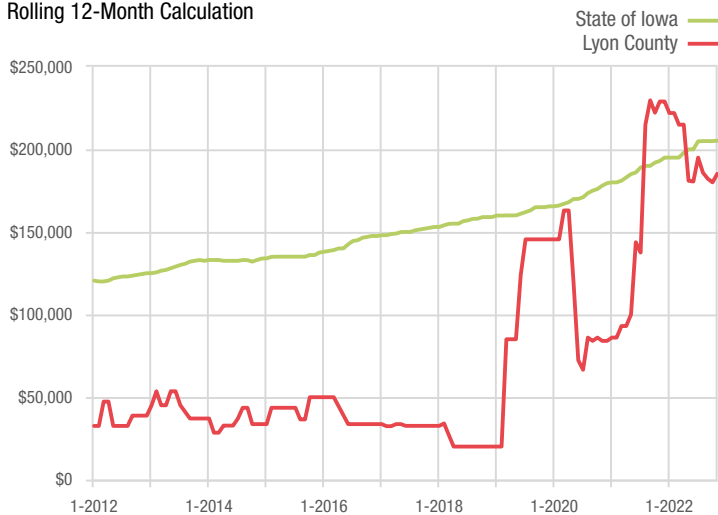
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	2	2	0.0%	37	49	+ 32.4%
Pending Sales	1	2	+ 100.0%	36	46	+ 27.8%
Closed Sales	6	1	- 83.3%	37	40	+ 8.1%
Days on Market Until Sale	61	28	- 54.1%	71	33	- 53.5%
Median Sales Price*	\$158,500	\$195,500	+ 23.3%	\$229,000	\$185,200	- 19.1%
Average Sales Price*	\$173,367	\$195,500	+ 12.8%	\$228,663	\$202,371	- 11.5%
Percent of List Price Received*	97.5%	98.7%	+ 1.2%	97.5%	97.6%	+ 0.1%
Inventory of Homes for Sale	6	3	- 50.0%	—	—	—
Months Supply of Inventory	1.9	0.7	- 63.2%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	2	5	+ 150.0%
Pending Sales	0	1	—	3	4	+ 33.3%
Closed Sales	1	0	- 100.0%	3	3	0.0%
Days on Market Until Sale	2	—	—	249	4	- 98.4%
Median Sales Price*	\$194,000	—	—	\$194,000	\$195,250	+ 0.6%
Average Sales Price*	\$194,000	—	—	\$163,450	\$165,250	+ 1.1%
Percent of List Price Received*	102.6%	—	—	97.4%	104.2%	+ 7.0%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

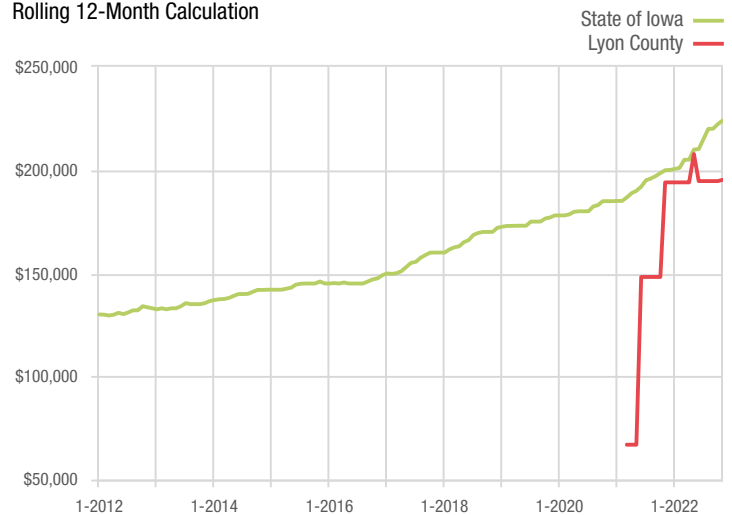
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.