

# Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Osceola County

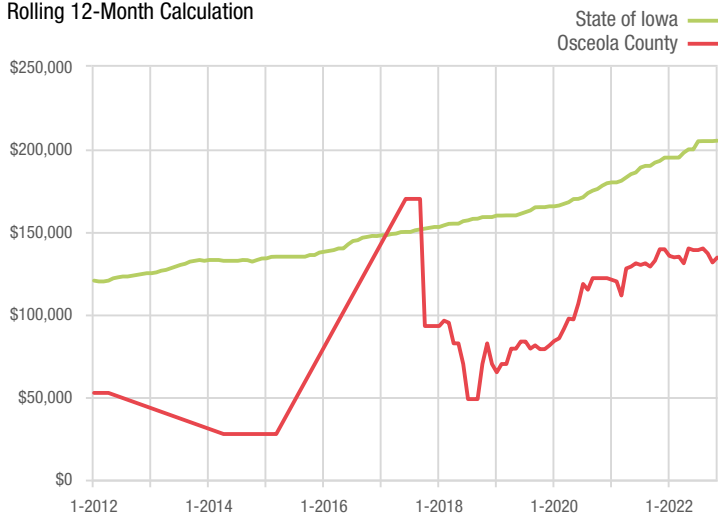
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
<b>Key Metrics</b>						
New Listings	4	3	- 25.0%	52	81	+ 55.8%
Pending Sales	1	4	+ 300.0%	42	74	+ 76.2%
Closed Sales	1	6	+ 500.0%	45	73	+ 62.2%
Days on Market Until Sale	87	80	- 8.0%	84	74	- 11.9%
Median Sales Price*	\$155,000	<b>\$174,800</b>	+ 12.8%	\$139,500	<b>\$134,500</b>	- 3.6%
Average Sales Price*	\$155,000	<b>\$175,450</b>	+ 13.2%	\$167,429	<b>\$153,426</b>	- 8.4%
Percent of List Price Received*	101.3%	<b>101.1%</b>	- 0.2%	95.9%	<b>95.8%</b>	- 0.1%
Inventory of Homes for Sale	13	10	- 23.1%	—	—	—
Months Supply of Inventory	3.0	1.6	- 46.7%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	86	—	—
Median Sales Price*	—	—	—	\$134,000	—	—
Average Sales Price*	—	—	—	\$134,000	—	—
Percent of List Price Received*	—	—	—	98.1%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

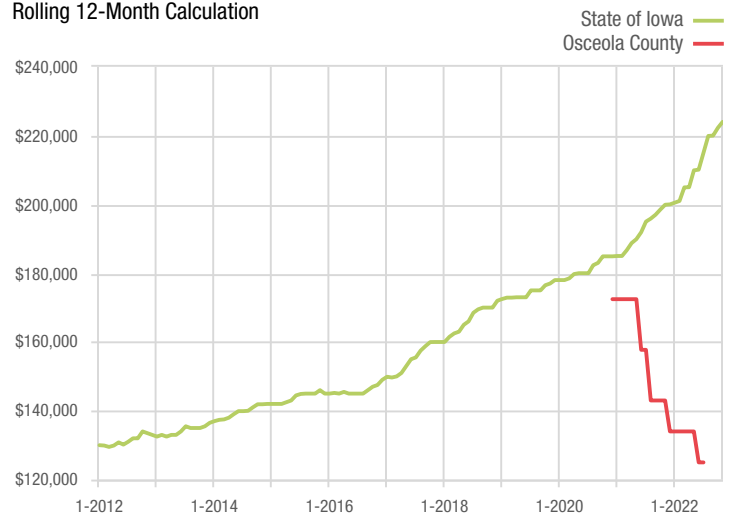
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.