Local Market Update – November 2022 A Research Tool Provided by Iowa Association of REALTORS®

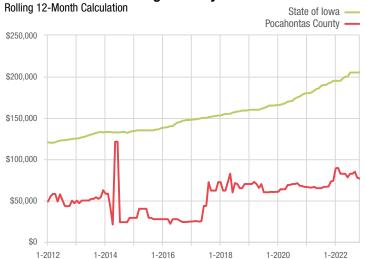


Pocahontas County

Single-Family Detached		November			Year to Date			
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change		
New Listings	4	1	- 75.0%	54	59	+ 9.3%		
Pending Sales	2	4	+ 100.0%	40	57	+ 42.5%		
Closed Sales	1	5	+ 400.0%	41	53	+ 29.3%		
Days on Market Until Sale	225	21	- 90.7%	60	45	- 25.0%		
Median Sales Price*	\$27,900	\$72,000	+ 158.1%	\$74,500	\$79,000	+ 6.0%		
Average Sales Price*	\$27,900	\$51,410	+ 84.3%	\$100,755	\$99,452	- 1.3%		
Percent of List Price Received*	100.0%	98.7%	- 1.3%	94.8%	95.7%	+ 0.9%		
Inventory of Homes for Sale	13	10	- 23.1%		_			
Months Supply of Inventory	3.5	1.8	- 48.6%		_			

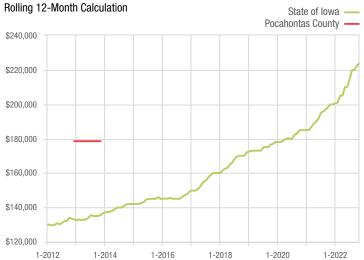
Townhouse-Condo	November			Year to Date		
Key Metrics	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale					—	_
Median Sales Price*					_	_
Average Sales Price*					_	_
Percent of List Price Received*					_	_
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory					—	_

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.