

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

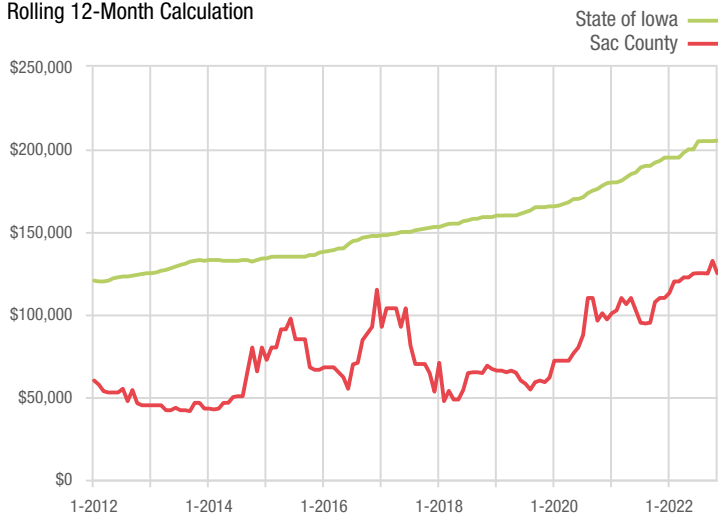
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	5	2	- 60.0%	72	43	- 40.3%
Pending Sales	9	1	- 88.9%	66	31	- 53.0%
Closed Sales	5	2	- 60.0%	62	30	- 51.6%
Days on Market Until Sale	38	31	- 18.4%	76	70	- 7.9%
Median Sales Price*	\$180,000	\$316,500	+ 75.8%	\$114,000	\$152,500	+ 33.8%
Average Sales Price*	\$159,200	\$316,500	+ 98.8%	\$138,467	\$227,624	+ 64.4%
Percent of List Price Received*	93.0%	97.8%	+ 5.2%	95.6%	97.5%	+ 2.0%
Inventory of Homes for Sale	9	16	+ 77.8%	—	—	—
Months Supply of Inventory	1.4	5.2	+ 271.4%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	158	—	—
Median Sales Price*	—	—	—	\$107,000	—	—
Average Sales Price*	—	—	—	\$107,000	—	—
Percent of List Price Received*	—	—	—	93.4%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

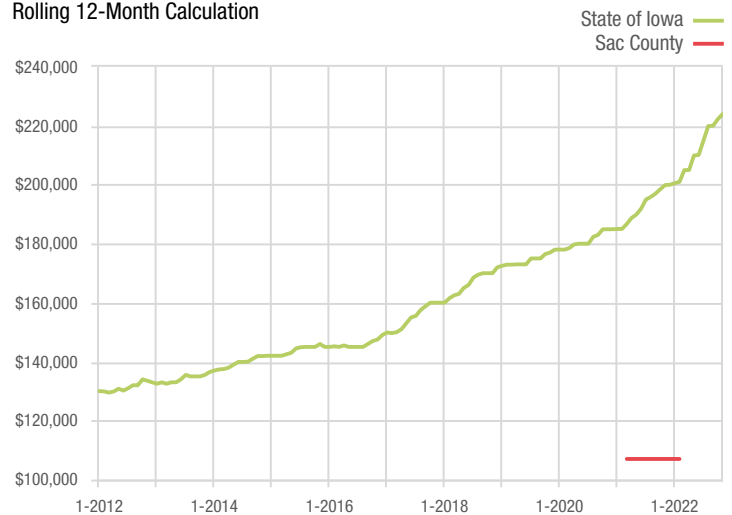
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.