

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

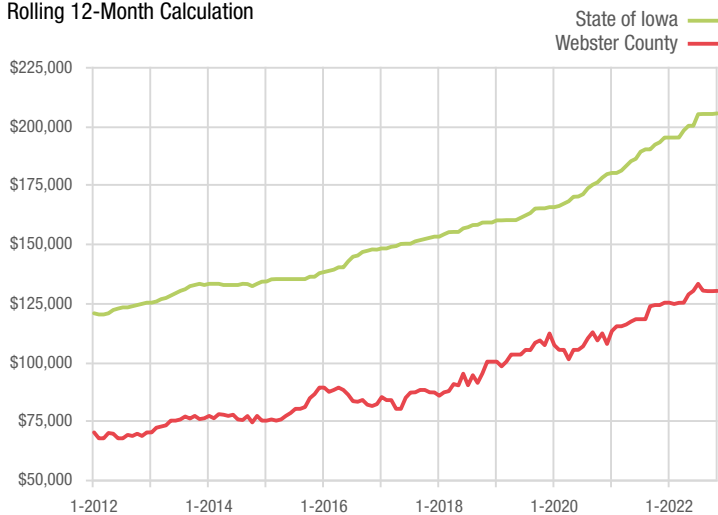
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	37	35	- 5.4%	470	523	+ 11.3%
Pending Sales	32	12	- 62.5%	429	413	- 3.7%
Closed Sales	42	41	- 2.4%	421	419	- 0.5%
Days on Market Until Sale	39	40	+ 2.6%	42	37	- 11.9%
Median Sales Price*	\$144,900	\$159,900	+ 10.4%	\$125,000	\$130,000	+ 4.0%
Average Sales Price*	\$149,020	\$162,110	+ 8.8%	\$145,871	\$150,270	+ 3.0%
Percent of List Price Received*	96.0%	94.7%	- 1.4%	96.1%	95.5%	- 0.6%
Inventory of Homes for Sale	66	98	+ 48.5%	—	—	—
Months Supply of Inventory	1.7	2.6	+ 52.9%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
New Listings	0	0	0.0%	11	10	- 9.1%
Pending Sales	0	0	0.0%	14	8	- 42.9%
Closed Sales	0	0	0.0%	14	7	- 50.0%
Days on Market Until Sale	—	—	—	64	38	- 40.6%
Median Sales Price*	—	—	—	\$168,500	\$121,000	- 28.2%
Average Sales Price*	—	—	—	\$154,554	\$148,000	- 4.2%
Percent of List Price Received*	—	—	—	95.3%	96.5%	+ 1.3%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	1.3	2.6	+ 100.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

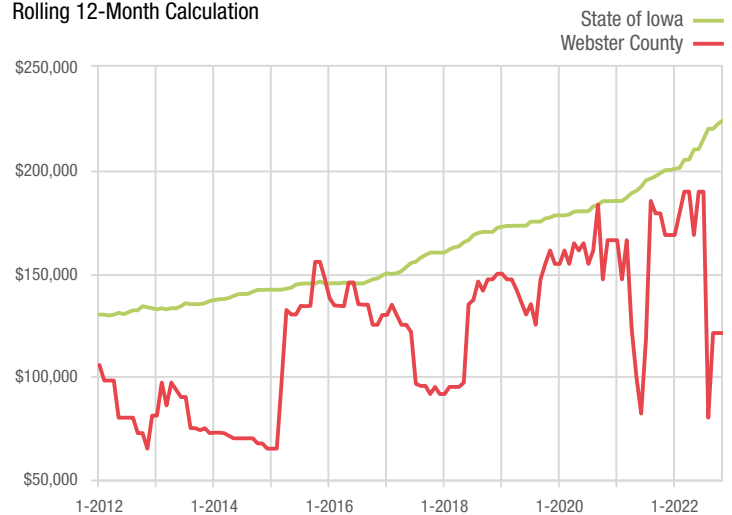
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.