

## West Central Iowa Regional Board of REALTORS®

Includes Adair, Adams, Audubon, Carroll, Cass, Clarke (West of I-35), Crawford, Decatur (West of I-35), Fremont, Greene, Guthrie, Harrison, Monona, Montgomery, Page, Ringgold, Shelby, Taylor and Union Counties

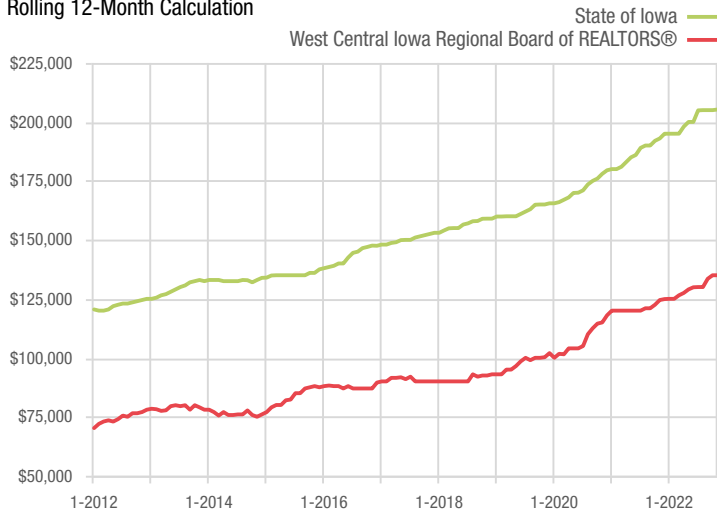
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
<b>Key Metrics</b>						
New Listings	157	<b>125</b>	- 20.4%	2,029	<b>1,901</b>	- 6.3%
Pending Sales	150	<b>99</b>	- 34.0%	1,785	<b>1,674</b>	- 6.2%
Closed Sales	169	<b>136</b>	- 19.5%	1,724	<b>1,667</b>	- 3.3%
Days on Market Until Sale	39	<b>36</b>	- 7.7%	56	<b>40</b>	- 28.6%
Median Sales Price*	\$129,200	<b>\$140,000</b>	+ 8.4%	\$124,000	<b>\$137,250</b>	+ 10.7%
Average Sales Price*	\$176,295	<b>\$164,977</b>	- 6.4%	\$157,989	<b>\$172,221</b>	+ 9.0%
Percent of List Price Received*	95.8%	<b>96.1%</b>	+ 0.3%	95.1%	<b>96.0%</b>	+ 0.9%
Inventory of Homes for Sale	375	<b>365</b>	- 2.7%	—	—	—
Months Supply of Inventory	2.4	<b>2.4</b>	0.0%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
<b>Key Metrics</b>						
New Listings	5	<b>0</b>	- 100.0%	43	<b>18</b>	- 58.1%
Pending Sales	4	<b>0</b>	- 100.0%	39	<b>18</b>	- 53.8%
Closed Sales	6	<b>0</b>	- 100.0%	38	<b>17</b>	- 55.3%
Days on Market Until Sale	91	—	—	76	<b>65</b>	- 14.5%
Median Sales Price*	\$189,000	—	—	\$165,750	<b>\$206,255</b>	+ 24.4%
Average Sales Price*	\$177,650	—	—	\$180,182	<b>\$261,103</b>	+ 44.9%
Percent of List Price Received*	99.1%	—	—	98.5%	<b>104.7%</b>	+ 6.3%
Inventory of Homes for Sale	11	<b>1</b>	- 90.9%	—	—	—
Months Supply of Inventory	3.2	<b>0.5</b>	- 84.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

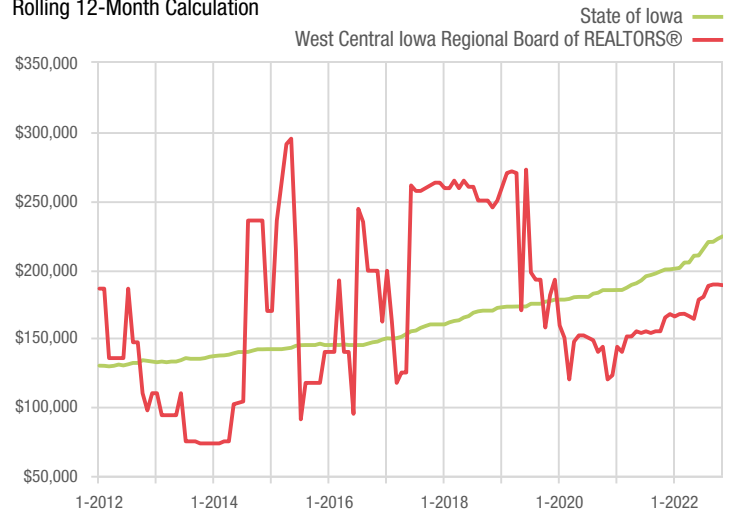
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.