

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

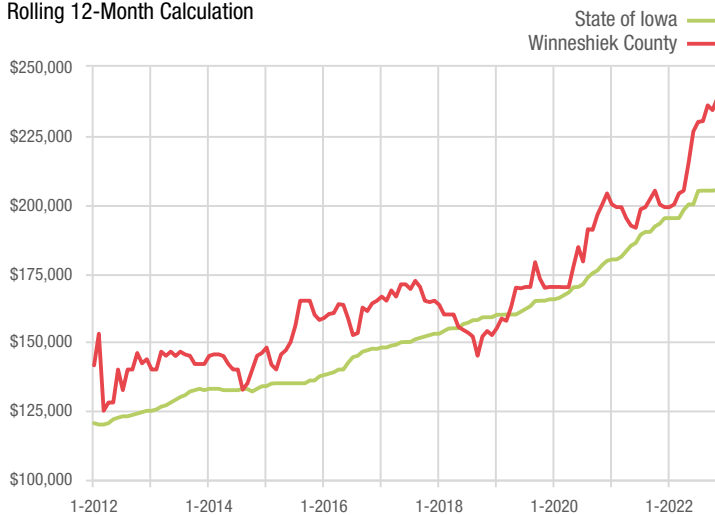
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	7	12	+ 71.4%	207	191	- 7.7%
Pending Sales	7	9	+ 28.6%	196	167	- 14.8%
Closed Sales	15	7	- 53.3%	200	164	- 18.0%
Days on Market Until Sale	19	27	+ 42.1%	30	17	- 43.3%
Median Sales Price*	\$173,000	\$175,000	+ 1.2%	\$195,550	\$242,500	+ 24.0%
Average Sales Price*	\$181,177	\$200,821	+ 10.8%	\$241,430	\$271,425	+ 12.4%
Percent of List Price Received*	97.2%	98.8%	+ 1.6%	98.4%	99.2%	+ 0.8%
Inventory of Homes for Sale	15	23	+ 53.3%	—	—	—
Months Supply of Inventory	0.9	1.6	+ 77.8%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	0	0	0.0%	19	14	- 26.3%
Pending Sales	3	1	- 66.7%	23	12	- 47.8%
Closed Sales	0	2	—	19	16	- 15.8%
Days on Market Until Sale	—	202	—	168	64	- 61.9%
Median Sales Price*	—	\$295,250	—	\$250,000	\$255,750	+ 2.3%
Average Sales Price*	—	\$295,250	—	\$247,695	\$245,738	- 0.8%
Percent of List Price Received*	—	96.9%	—	98.1%	98.5%	+ 0.4%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	2.3	0.8	- 65.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

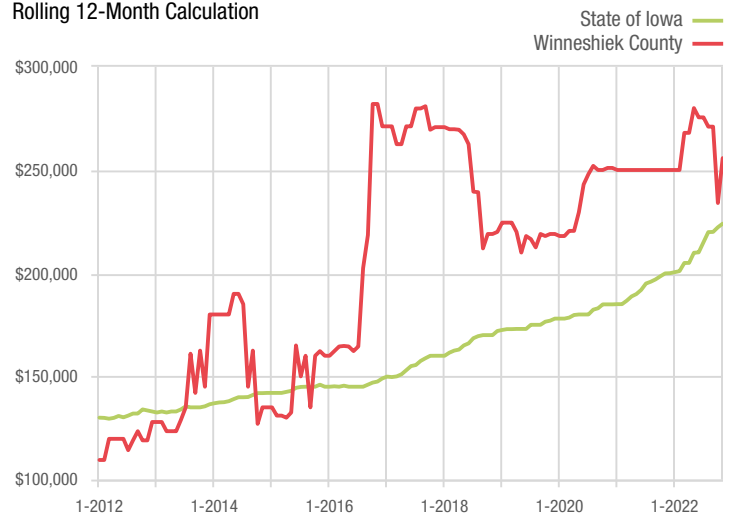
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.