

Local Market Update – November 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

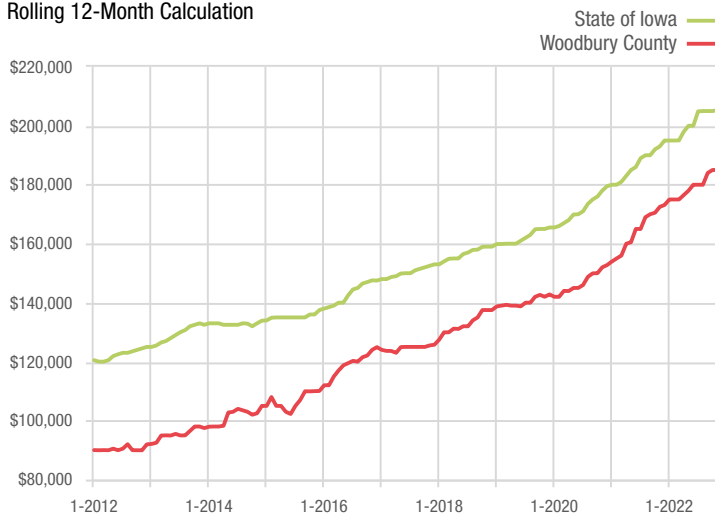
Single-Family Detached	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	88	68	- 22.7%	1,281	1,071	- 16.4%
Pending Sales	90	50	- 44.4%	1,165	923	- 20.8%
Closed Sales	113	70	- 38.1%	1,141	935	- 18.1%
Days on Market Until Sale	24	23	- 4.2%	20	20	0.0%
Median Sales Price*	\$184,900	\$190,000	+ 2.8%	\$175,000	\$187,000	+ 6.9%
Average Sales Price*	\$203,316	\$230,497	+ 13.4%	\$197,123	\$222,257	+ 12.8%
Percent of List Price Received*	98.8%	98.7%	- 0.1%	99.6%	100.1%	+ 0.5%
Inventory of Homes for Sale	113	124	+ 9.7%	—	—	—
Months Supply of Inventory	1.1	1.5	+ 36.4%	—	—	—

Townhouse-Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	4	2	- 50.0%	101	83	- 17.8%
Pending Sales	7	3	- 57.1%	103	64	- 37.9%
Closed Sales	10	2	- 80.0%	102	67	- 34.3%
Days on Market Until Sale	33	32	- 3.0%	78	51	- 34.6%
Median Sales Price*	\$310,000	\$292,500	- 5.6%	\$252,500	\$294,250	+ 16.5%
Average Sales Price*	\$273,720	\$292,500	+ 6.9%	\$242,077	\$277,421	+ 14.6%
Percent of List Price Received*	100.4%	97.2%	- 3.2%	100.1%	101.2%	+ 1.1%
Inventory of Homes for Sale	11	20	+ 81.8%	—	—	—
Months Supply of Inventory	1.2	3.6	+ 200.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

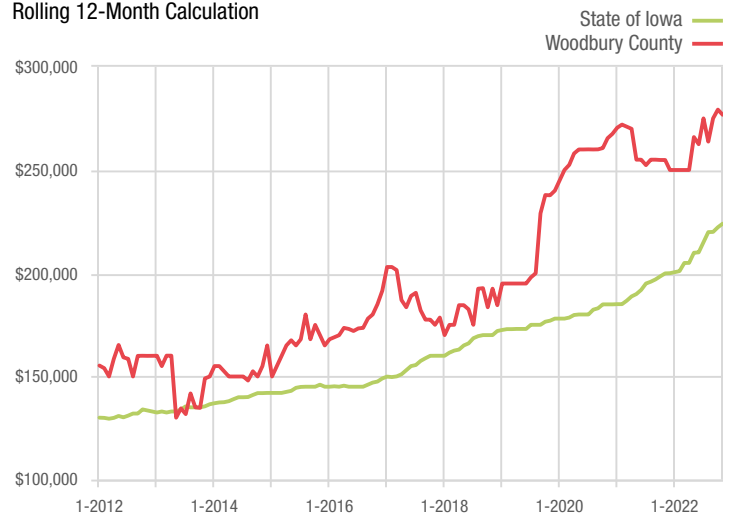
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.