Local Market Update – February 2023A Research Tool Provided by Iowa Association of REALTORS®



Cherokee County

Single-Family Detached	February			Year to Date			
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change	
New Listings	4	10	+ 150.0%	10	17	+ 70.0%	
Pending Sales	5	10	+ 100.0%	11	18	+ 63.6%	
Closed Sales	5	4	- 20.0%	11	11	0.0%	
Days on Market Until Sale	54	56	+ 3.7%	63	75	+ 19.0%	
Median Sales Price*	\$134,900	\$124,975	- 7.4%	\$134,900	\$125,000	- 7.3%	
Average Sales Price*	\$160,380	\$146,238	- 8.8%	\$151,236	\$132,495	- 12.4%	
Percent of List Price Received*	93.9%	94.8%	+ 1.0%	92.5%	90.3%	- 2.4%	
Inventory of Homes for Sale	8	18	+ 125.0%		_	_	
Months Supply of Inventory	0.7	1.9	+ 171.4%		_	_	

Townhouse-Condo	February			Year to Date			
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change	
New Listings	0	0	0.0%	0	1	_	
Pending Sales	0	0	0.0%	0	2	_	
Closed Sales	0	1		0	1	_	
Days on Market Until Sale	_	59			59	_	
Median Sales Price*	_	\$150,000			\$150,000	_	
Average Sales Price*	_	\$150,000			\$150,000	_	
Percent of List Price Received*	_	93.8%			93.8%	_	
Inventory of Homes for Sale	0	2			_	_	
Months Supply of Inventory	_	1.0			_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Cherokee County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2015 1-2017 1-2019 1-2021 1-2023



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.