Local Market Update – February 2023

A Research Tool Provided by Iowa Association of REALTORS®



First Congressional District

Includes Allamakee, Benton, Black Hawk, Bremer, Buchanan, Clayton, Delaware, Dubuque, Fayette, Howard, Iowa, Jackson, Jones, Linn, Marshall, Mitchell, Poweshiek, Tama, Winneshiek and Worth Counties

Single-Family Detached		February			Year to Date			
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change		
New Listings	651	530	- 18.6%	1,182	1,060	- 10.3%		
Pending Sales	642	524	- 18.4%	1,257	1,042	- 17.1%		
Closed Sales	526	406	- 22.8%	1,048	827	- 21.1%		
Days on Market Until Sale	38	39	+ 2.6%	34	38	+ 11.8%		
Median Sales Price*	\$166,500	\$165,000	- 0.9%	\$165,000	\$170,000	+ 3.0%		
Average Sales Price*	\$196,151	\$194,820	- 0.7%	\$197,115	\$202,553	+ 2.8%		
Percent of List Price Received*	97.6%	96.7%	- 0.9%	97.6%	97.0%	- 0.6%		
Inventory of Homes for Sale	638	875	+ 37.1%		_	_		
Months Supply of Inventory	0.8	1.2	+ 50.0%		_	_		

Townhouse-Condo	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	73	75	+ 2.7%	141	144	+ 2.1%
Pending Sales	65	58	- 10.8%	144	121	- 16.0%
Closed Sales	68	40	- 41.2%	126	80	- 36.5%
Days on Market Until Sale	37	33	- 10.8%	35	47	+ 34.3%
Median Sales Price*	\$159,250	\$170,000	+ 6.8%	\$163,250	\$177,475	+ 8.7%
Average Sales Price*	\$178,373	\$188,110	+ 5.5%	\$184,048	\$206,177	+ 12.0%
Percent of List Price Received*	98.8%	99.0%	+ 0.2%	99.3%	99.5%	+ 0.2%
Inventory of Homes for Sale	129	188	+ 45.7%	_	_	_
Months Supply of Inventory	1.4	2.4	+ 71.4%		_	_

 $^{^{\}ast}$ Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of lowa -First Congressional District \$220,000 \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 1-2015 1-2017 1-2019 1-2021 1-2023

