

Local Market Update – February 2023

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

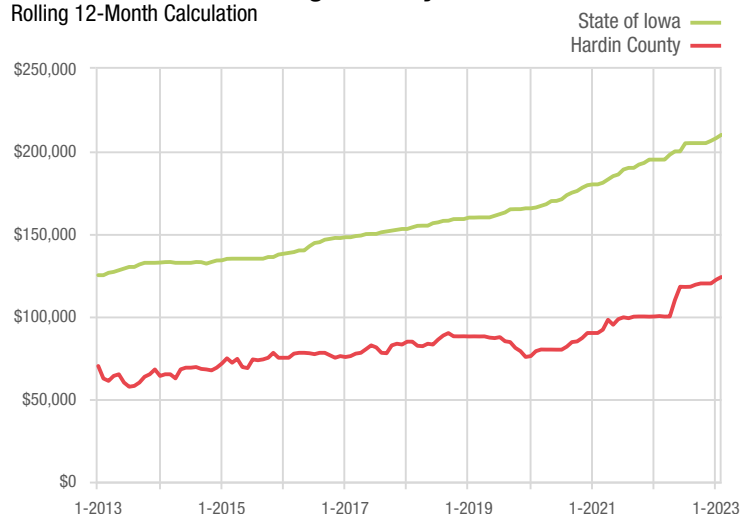
Single-Family Detached	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	18	9	- 50.0%	39	19	- 51.3%
Pending Sales	12	5	- 58.3%	31	14	- 54.8%
Closed Sales	13	4	- 69.2%	33	10	- 69.7%
Days on Market Until Sale	49	177	+ 261.2%	44	106	+ 140.9%
Median Sales Price*	\$90,000	\$99,500	+ 10.6%	\$95,000	\$116,950	+ 23.1%
Average Sales Price*	\$126,831	\$95,295	- 24.9%	\$114,618	\$115,208	+ 0.5%
Percent of List Price Received*	95.1%	92.5%	- 2.7%	93.0%	92.5%	- 0.5%
Inventory of Homes for Sale	34	32	- 5.9%	—	—	—
Months Supply of Inventory	1.6	2.0	+ 25.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

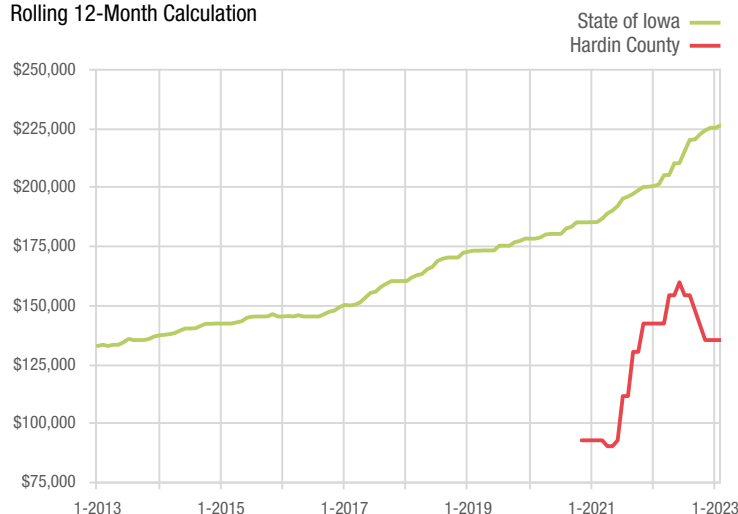
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.