

Local Market Update – February 2023

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

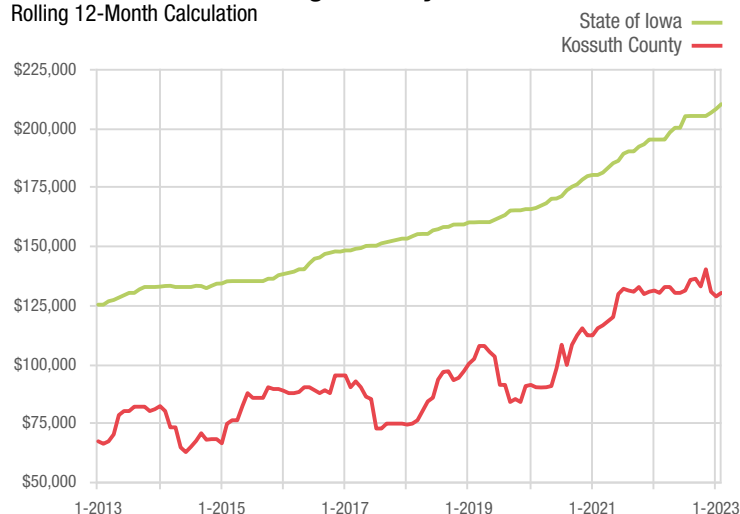
Single-Family Detached	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	13	7	- 46.2%	30	14	- 53.3%
Pending Sales	13	9	- 30.8%	17	16	- 5.9%
Closed Sales	3	9	+ 200.0%	19	20	+ 5.3%
Days on Market Until Sale	122	42	- 65.6%	93	46	- 50.5%
Median Sales Price*	\$95,000	\$145,000	+ 52.6%	\$159,000	\$134,000	- 15.7%
Average Sales Price*	\$102,833	\$130,347	+ 26.8%	\$161,142	\$117,507	- 27.1%
Percent of List Price Received*	91.4%	93.7%	+ 2.5%	93.7%	93.1%	- 0.6%
Inventory of Homes for Sale	35	28	- 20.0%	—	—	—
Months Supply of Inventory	2.5	2.0	- 20.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

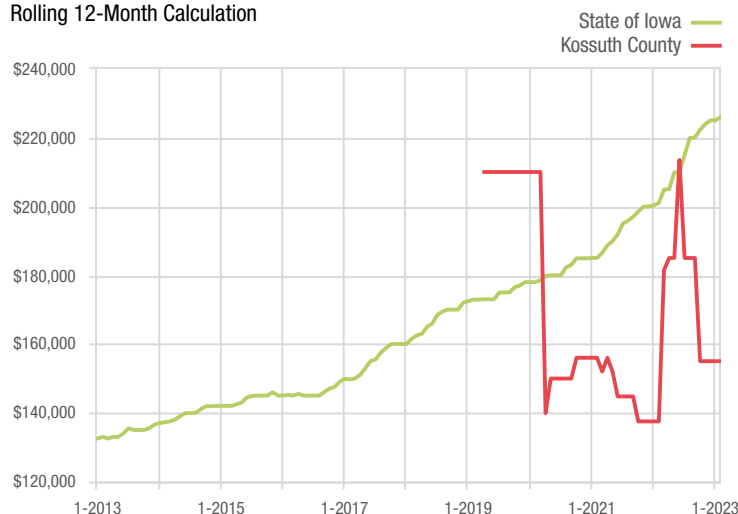
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.