

# Local Market Update – February 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Louisa County

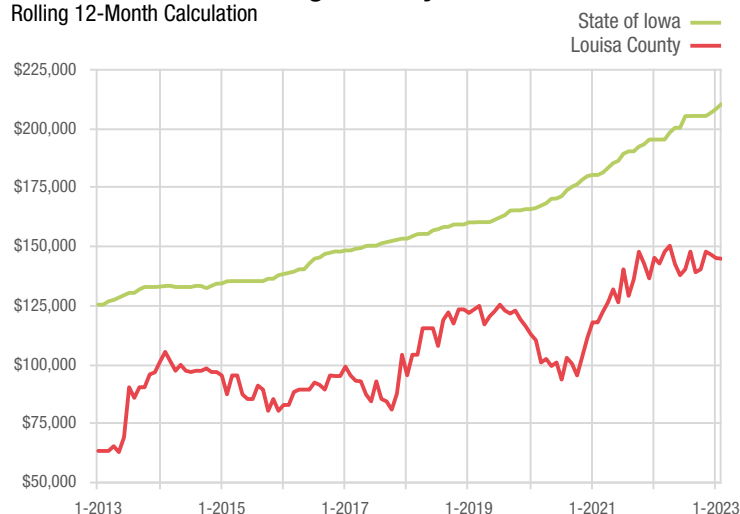
Single-Family Detached	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	8	8	0.0%	19	16	- 15.8%
Pending Sales	10	7	- 30.0%	17	12	- 29.4%
Closed Sales	2	5	+ 150.0%	6	5	- 16.7%
Days on Market Until Sale	133	68	- 48.9%	83	68	- 18.1%
Median Sales Price*	\$98,000	<b>\$76,900</b>	- 21.5%	\$145,000	<b>\$76,900</b>	- 47.0%
Average Sales Price*	\$98,000	<b>\$95,180</b>	- 2.9%	\$152,250	<b>\$95,180</b>	- 37.5%
Percent of List Price Received*	92.3%	<b>93.3%</b>	+ 1.1%	97.0%	<b>93.3%</b>	- 3.8%
Inventory of Homes for Sale	15	14	- 6.7%	—	—	—
Months Supply of Inventory	2.0	2.1	+ 5.0%	—	—	—

Townhouse-Condo	February			Year to Date		
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

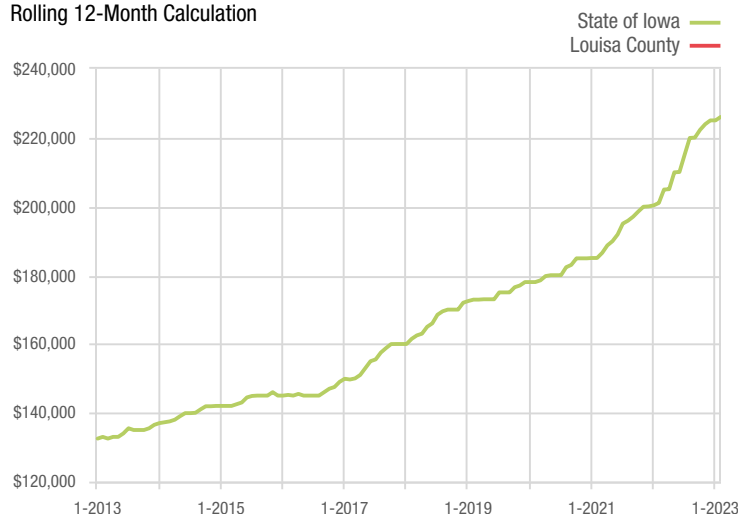
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.