Local Market Update – February 2023A Research Tool Provided by Iowa Association of REALTORS®



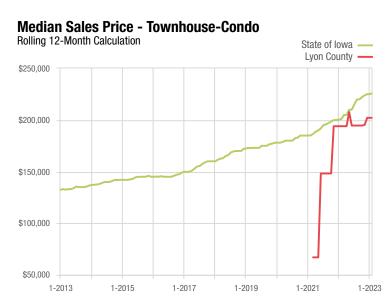
Lyon County

Single-Family Detached		February			Year to Date	
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	0	3		2	3	+ 50.0%
Pending Sales	0	1		4	1	- 75.0%
Closed Sales	0	2		2	3	+ 50.0%
Days on Market Until Sale	_	43	_	53	29	- 45.3%
Median Sales Price*	_	\$97,500		\$76,150	\$165,000	+ 116.7%
Average Sales Price*	_	\$97,500		\$76,150	\$193,333	+ 153.9%
Percent of List Price Received*	_	86.4%		94.1%	88.9%	- 5.5%
Inventory of Homes for Sale	3	4	+ 33.3%		_	_
Months Supply of Inventory	0.8	1.0	+ 25.0%		_	_

Townhouse-Condo		February			Year to Date	
Key Metrics	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_	_			_	_
Median Sales Price*	_				_	_
Average Sales Price*	_	-			_	_
Percent of List Price Received*	_	_			_	_
Inventory of Homes for Sale	0	2		_	_	_
Months Supply of Inventory	_	2.0			_	_

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Lyon County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.