

Local Market Update – February 2023

A Research Tool Provided by Iowa Association of REALTORS®



O'Brien County

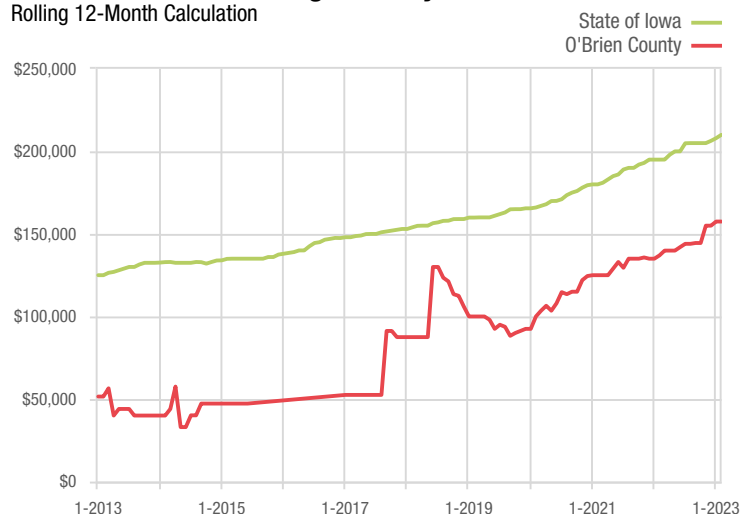
| Single-Family Detached | February | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 2-2022 | Thru 2-2023 | % Change |
| New Listings | 5 | 8 | + 60.0% | 12 | 12 | 0.0% |
| Pending Sales | 7 | 8 | + 14.3% | 11 | 12 | + 9.1% |
| Closed Sales | 2 | 2 | 0.0% | 6 | 9 | + 50.0% |
| Days on Market Until Sale | 16 | 118 | + 637.5% | 57 | 80 | + 40.4% |
| Median Sales Price* | \$156,000 | \$107,500 | - 31.1% | \$128,750 | \$160,000 | + 24.3% |
| Average Sales Price* | \$156,000 | \$107,500 | - 31.1% | \$152,233 | \$157,389 | + 3.4% |
| Percent of List Price Received* | 94.8% | 83.0% | - 12.4% | 91.7% | 93.4% | + 1.9% |
| Inventory of Homes for Sale | 16 | 14 | - 12.5% | — | — | — |
| Months Supply of Inventory | 1.8 | 1.7 | - 5.6% | — | — | — |

| Townhouse-Condo | February | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 2-2022 | Thru 2-2023 | % Change |
| New Listings | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 6 | — | — |
| Median Sales Price* | — | — | — | \$179,900 | — | — |
| Average Sales Price* | — | — | — | \$179,900 | — | — |
| Percent of List Price Received* | — | — | — | 100.0% | — | — |
| Inventory of Homes for Sale | 2 | 2 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.7 | + 6.3% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

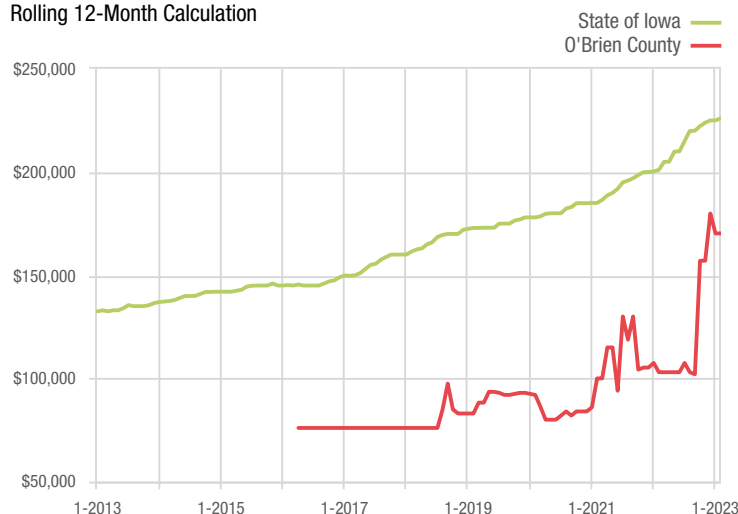
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.