

# Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Buena Vista County

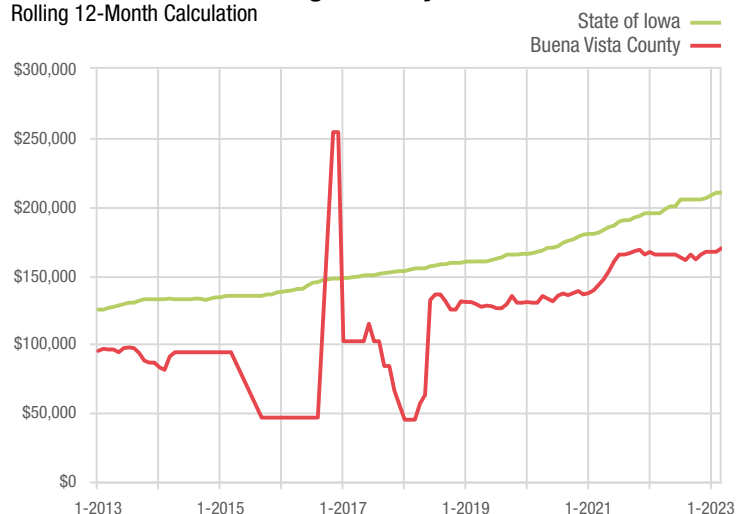
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	10	14	+ 40.0%	26	34	+ 30.8%
Pending Sales	8	15	+ 87.5%	26	32	+ 23.1%
Closed Sales	9	9	0.0%	32	20	- 37.5%
Days on Market Until Sale	11	34	+ 209.1%	33	47	+ 42.4%
Median Sales Price*	\$145,000	<b>\$175,000</b>	+ 20.7%	\$149,000	<b>\$153,560</b>	+ 3.1%
Average Sales Price*	\$173,383	<b>\$220,778</b>	+ 27.3%	\$177,526	<b>\$198,419</b>	+ 11.8%
Percent of List Price Received*	104.6%	<b>97.2%</b>	- 7.1%	101.5%	<b>95.7%</b>	- 5.7%
Inventory of Homes for Sale	12	20	+ 66.7%	—	—	—
Months Supply of Inventory	0.8	1.9	+ 137.5%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	2	2	0.0%	5	3	- 40.0%
Pending Sales	5	0	- 100.0%	8	1	- 87.5%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Days on Market Until Sale	142	—	—	37	1	- 97.3%
Median Sales Price*	\$289,000	—	—	\$219,500	—	—
Average Sales Price*	\$289,000	—	—	\$200,500	—	—
Percent of List Price Received*	100.0%	—	—	96.4%	—	—
Inventory of Homes for Sale	8	7	- 12.5%	—	—	—
Months Supply of Inventory	3.3	3.3	0.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

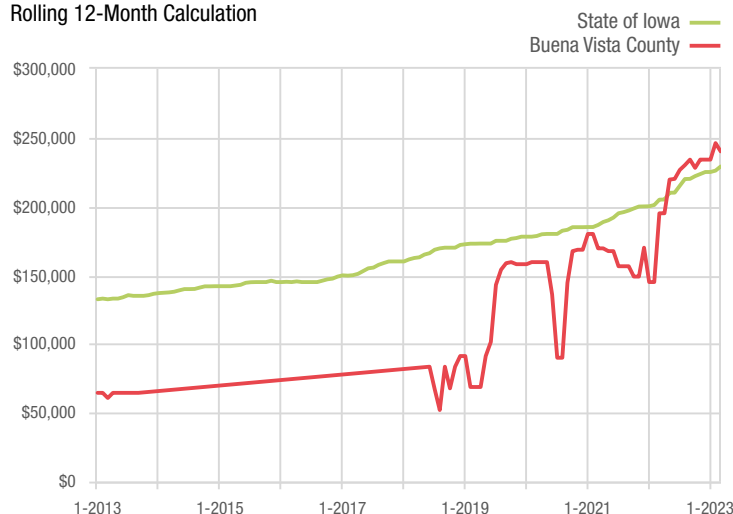
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.