

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

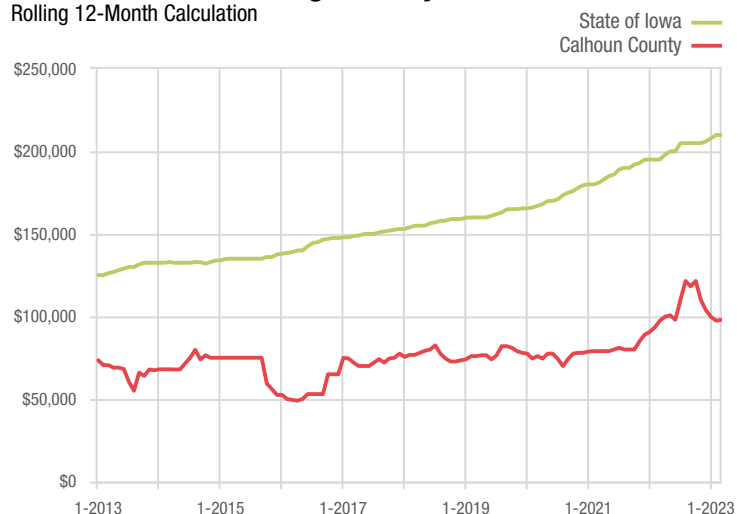
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	6	7	+ 16.7%	17	18	+ 5.9%
Pending Sales	5	2	- 60.0%	20	10	- 50.0%
Closed Sales	5	2	- 60.0%	16	12	- 25.0%
Days on Market Until Sale	63	2	- 96.8%	71	45	- 36.6%
Median Sales Price*	\$125,000	\$460,000	+ 268.0%	\$125,000	\$85,000	- 32.0%
Average Sales Price*	\$109,080	\$460,000	+ 321.7%	\$112,056	\$173,023	+ 54.4%
Percent of List Price Received*	92.8%	96.2%	+ 3.7%	93.8%	90.6%	- 3.4%
Inventory of Homes for Sale	12	23	+ 91.7%	—	—	—
Months Supply of Inventory	1.8	3.9	+ 116.7%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

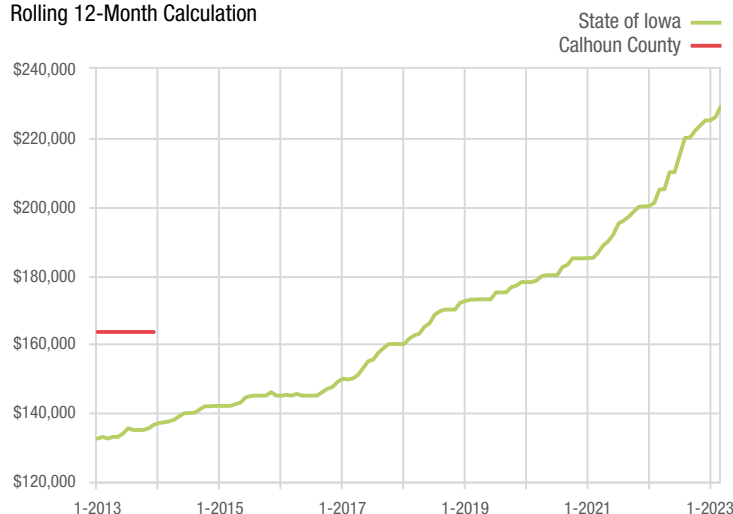
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.