

# Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Clinton County

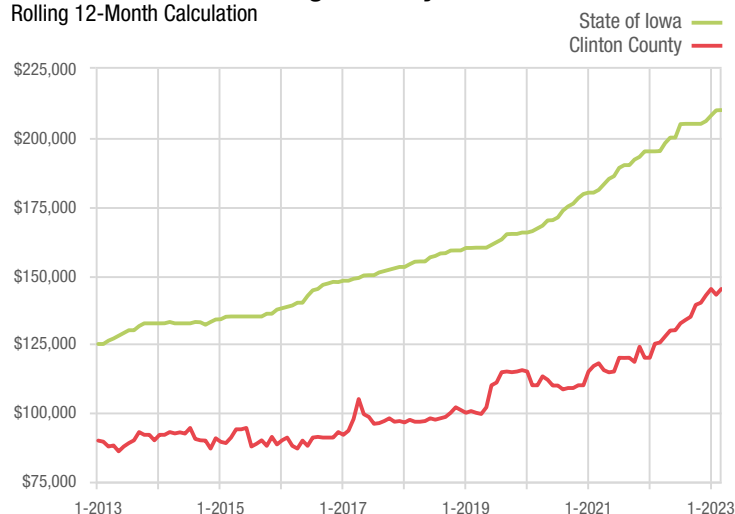
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	56	43	- 23.2%	143	109	- 23.8%
Pending Sales	53	55	+ 3.8%	153	125	- 18.3%
Closed Sales	51	35	- 31.4%	132	96	- 27.3%
Days on Market Until Sale	31	45	+ 45.2%	39	56	+ 43.6%
Median Sales Price*	\$115,000	<b>\$115,000</b>	0.0%	\$129,900	<b>\$116,500</b>	- 10.3%
Average Sales Price*	\$126,855	<b>\$130,811</b>	+ 3.1%	\$152,839	<b>\$140,475</b>	- 8.1%
Percent of List Price Received*	96.4%	<b>94.8%</b>	- 1.7%	96.3%	<b>95.4%</b>	- 0.9%
Inventory of Homes for Sale	75	65	- 13.3%	—	—	—
Months Supply of Inventory	1.4	1.4	0.0%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	1	0	- 100.0%	10	1	- 90.0%
Pending Sales	2	1	- 50.0%	6	4	- 33.3%
Closed Sales	1	2	+ 100.0%	4	2	- 50.0%
Days on Market Until Sale	3	109	+ 3,533.3%	6	109	+ 1,716.7%
Median Sales Price*	\$225,000	<b>\$183,000</b>	- 18.7%	\$172,450	<b>\$183,000</b>	+ 6.1%
Average Sales Price*	\$225,000	<b>\$183,000</b>	- 18.7%	\$170,975	<b>\$183,000</b>	+ 7.0%
Percent of List Price Received*	104.7%	<b>91.1%</b>	- 13.0%	99.6%	<b>91.1%</b>	- 8.5%
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	1.7	0.4	- 76.5%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

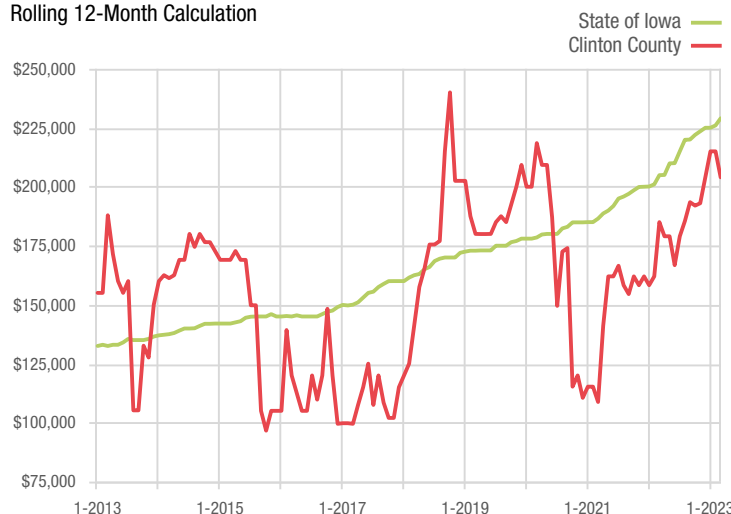
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.