Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®

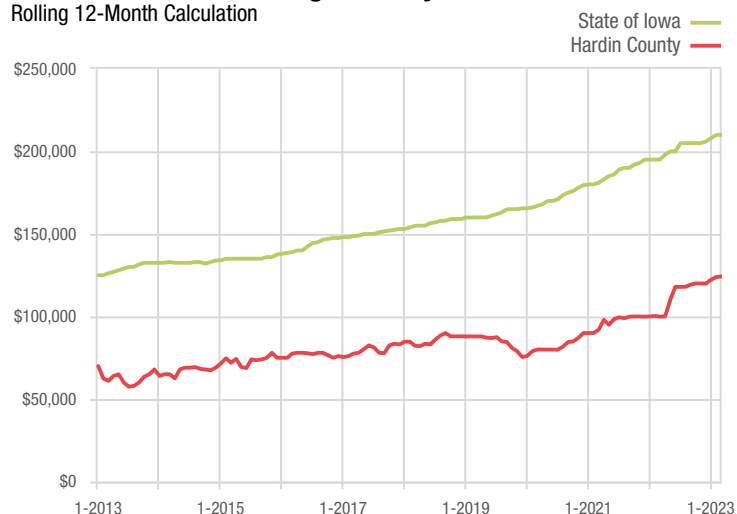**Iowa** Association of **REALTORS**®

Hardin County

Single-Family Detached

Key Metrics	March			Year to Date		
	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	30	**19**	- 36.7%	69	**39**	- 43.5%
Pending Sales	15	**18**	+ 20.0%	46	**33**	- 28.3%
Closed Sales	18	**8**	- 55.6%	51	**18**	- 64.7%
Days on Market Until Sale	50	**51**	+ 2.0%	46	**81**	+ 76.1%
Median Sales Price*	$99,950	**$120,000**	+ 20.1%	$99,900	**$120,000**	+ 20.1%
Average Sales Price*	$128,439	**$163,214**	+ 27.1%	$119,496	**$134,975**	+ 13.0%
Percent of List Price Received*	97.9%	**89.0%**	- 9.1%	94.7%	**91.1%**	- 3.8%
Inventory of Homes for Sale	31	**35**	+ 12.9%	—	—	—
Months Supply of Inventory	1.5	**2.1**	+ 40.0%	—	—	—

Townhouse-Condo

Key Metrics	March			Year to Date		
	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	**0**	0.0%	0	**0**	0.0%
Pending Sales	0	**0**	0.0%	0	**0**	0.0%
Closed Sales	0	**0**	0.0%	0	**0**	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	**0**	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.
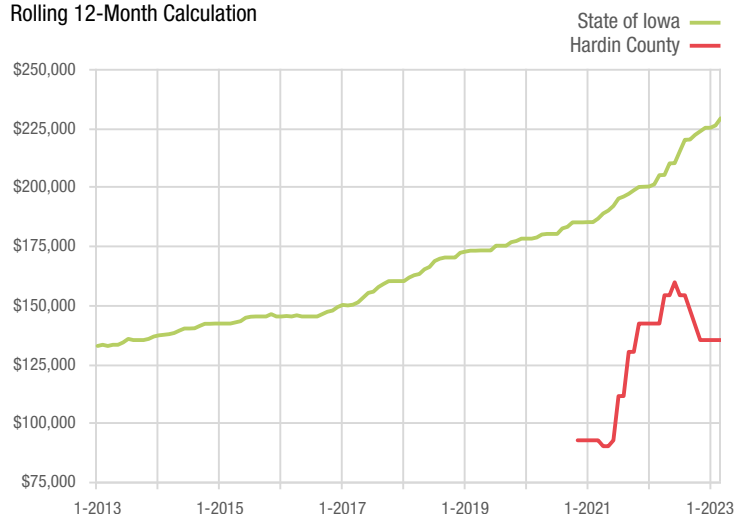
Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation

State of Iowa —
Hardin County —

Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

State of Iowa —
Hardin County —

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.