Local Market Update – March 2023A Research Tool Provided by Iowa Association of REALTORS®



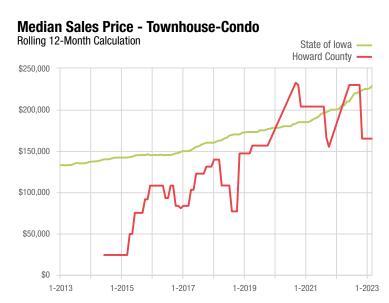
Howard County

Single-Family Detached	March			Year to Date			
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change	
New Listings	8	9	+ 12.5%	13	16	+ 23.1%	
Pending Sales	9	4	- 55.6%	12	15	+ 25.0%	
Closed Sales	1	8	+ 700.0%	8	13	+ 62.5%	
Days on Market Until Sale	1	103	+ 10,200.0%	30	77	+ 156.7%	
Median Sales Price*	\$169,900	\$132,500	- 22.0%	\$73,000	\$120,000	+ 64.4%	
Average Sales Price*	\$169,900	\$141,238	- 16.9%	\$92,613	\$133,377	+ 44.0%	
Percent of List Price Received*	100.0%	92.7%	- 7.3%	94.9%	91.4%	- 3.7%	
Inventory of Homes for Sale	6	16	+ 166.7%		_	_	
Months Supply of Inventory	1.0	2.9	+ 190.0%			_	

Townhouse-Condo		March			Year to Date			
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_	_			_	_		
Median Sales Price*	_	_			_	_		
Average Sales Price*	_	_			_	_		
Percent of List Price Received*	_	_			_	_		
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory	_	_			_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -**Howard County** \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2015 1-2017 1-2019 1-2021 1-2023



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.