

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Jasper County

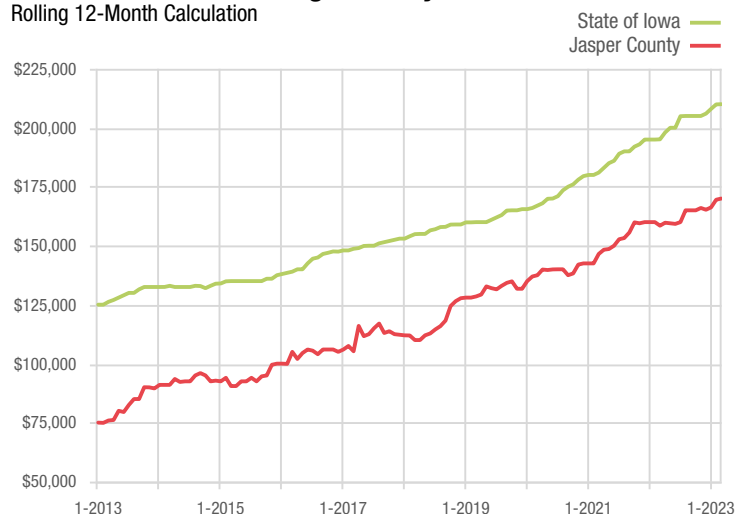
| Single-Family Detached | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 3-2022 | Thru 3-2023 | % Change |
| New Listings | 54 | 46 | - 14.8% | 140 | 112 | - 20.0% |
| Pending Sales | 54 | 37 | - 31.5% | 128 | 112 | - 12.5% |
| Closed Sales | 59 | 32 | - 45.8% | 123 | 95 | - 22.8% |
| Days on Market Until Sale | 38 | 32 | - 15.8% | 41 | 39 | - 4.9% |
| Median Sales Price* | \$145,000 | \$180,250 | + 24.3% | \$144,000 | \$174,000 | + 20.8% |
| Average Sales Price* | \$167,605 | \$201,884 | + 20.5% | \$165,229 | \$197,183 | + 19.3% |
| Percent of List Price Received* | 97.5% | 96.7% | - 0.8% | 98.1% | 96.2% | - 1.9% |
| Inventory of Homes for Sale | 102 | 59 | - 42.2% | — | — | — |
| Months Supply of Inventory | 2.2 | 1.2 | - 45.5% | — | — | — |

| Townhouse-Condo | March | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 3-2022 | Thru 3-2023 | % Change |
| New Listings | 1 | 2 | + 100.0% | 2 | 3 | + 50.0% |
| Pending Sales | 1 | 0 | - 100.0% | 1 | 1 | 0.0% |
| Closed Sales | 1 | 0 | - 100.0% | 2 | 1 | - 50.0% |
| Days on Market Until Sale | 70 | — | — | 37 | 25 | - 32.4% |
| Median Sales Price* | \$169,900 | — | — | \$250,450 | \$250,000 | - 0.2% |
| Average Sales Price* | \$169,900 | — | — | \$250,450 | \$250,000 | - 0.2% |
| Percent of List Price Received* | 100.0% | — | — | 105.9% | 95.4% | - 9.9% |
| Inventory of Homes for Sale | 3 | 2 | - 33.3% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.1 | - 31.3% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

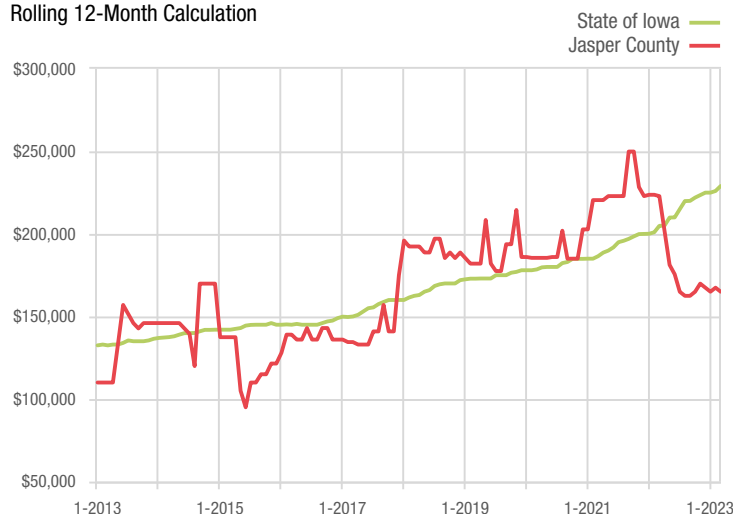
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.