

# Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Jefferson County

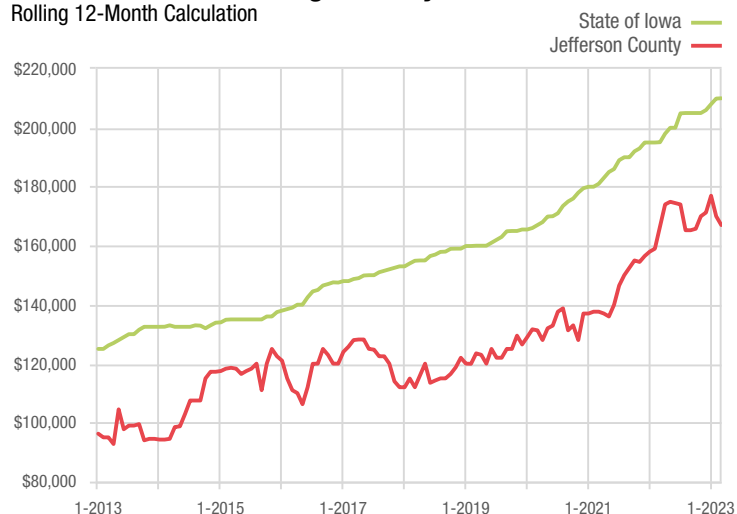
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	21	12	- 42.9%	48	41	- 14.6%
Pending Sales	16	7	- 56.3%	43	28	- 34.9%
Closed Sales	19	14	- 26.3%	40	29	- 27.5%
Days on Market Until Sale	77	48	- 37.7%	66	98	+ 48.5%
Median Sales Price*	\$220,000	<b>\$187,000</b>	- 15.0%	\$201,000	<b>\$185,000</b>	- 8.0%
Average Sales Price*	\$221,020	<b>\$190,921</b>	- 13.6%	\$205,815	<b>\$189,793</b>	- 7.8%
Percent of List Price Received*	95.8%	<b>97.2%</b>	+ 1.5%	96.3%	<b>98.1%</b>	+ 1.9%
Inventory of Homes for Sale	33	46	+ 39.4%	—	—	—
Months Supply of Inventory	1.8	3.3	+ 83.3%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	3	0	- 100.0%
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	157	—	—
Median Sales Price*	—	—	—	\$235,000	—	—
Average Sales Price*	—	—	—	\$235,000	—	—
Percent of List Price Received*	—	—	—	94.6%	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.5	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

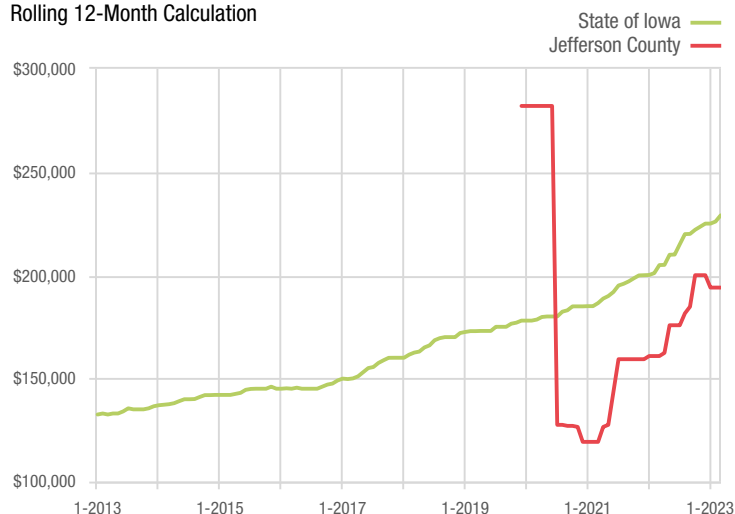
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.