

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

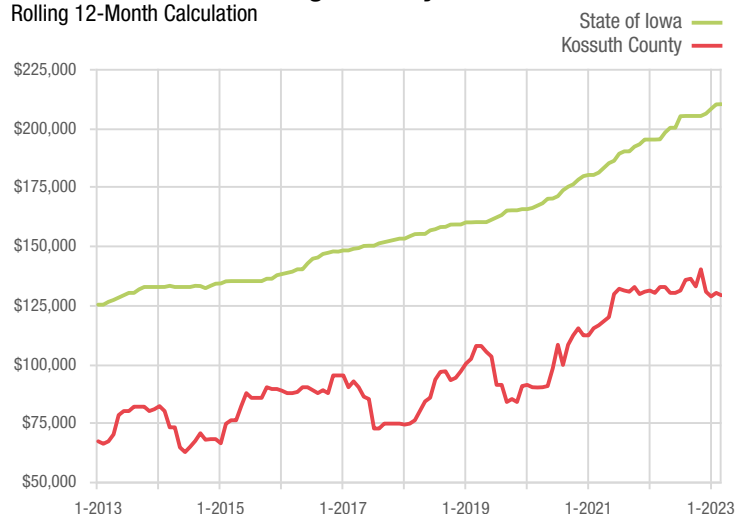
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	10	15	+ 50.0%	40	31	- 22.5%
Pending Sales	13	10	- 23.1%	30	30	0.0%
Closed Sales	11	11	0.0%	30	31	+ 3.3%
Days on Market Until Sale	70	63	- 10.0%	84	52	- 38.1%
Median Sales Price*	\$245,000	\$138,000	- 43.7%	\$162,500	\$134,000	- 17.5%
Average Sales Price*	\$226,591	\$158,200	- 30.2%	\$185,140	\$131,539	- 29.0%
Percent of List Price Received*	92.9%	94.6%	+ 1.8%	93.4%	93.6%	+ 0.2%
Inventory of Homes for Sale	28	29	+ 3.6%	—	—	—
Months Supply of Inventory	2.0	2.1	+ 5.0%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

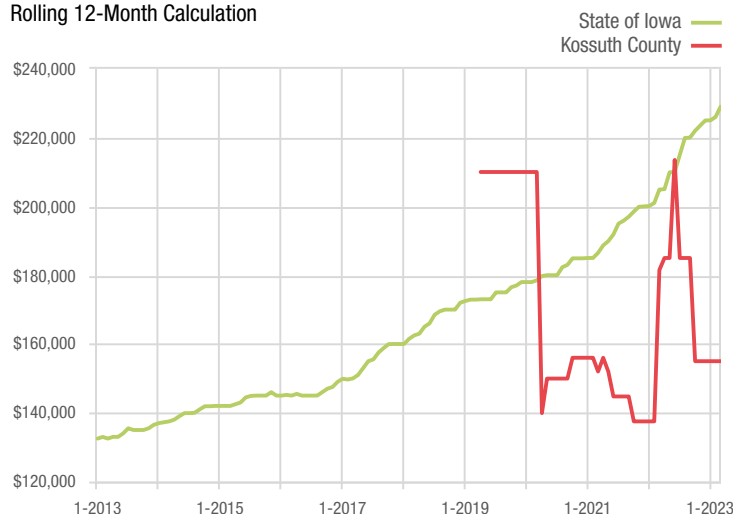
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.