

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

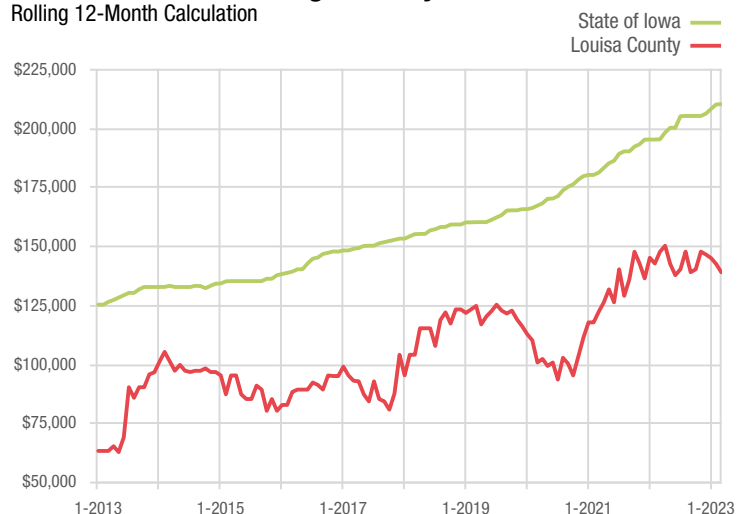
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	3	3	0.0%	22	19	- 13.6%
Pending Sales	9	2	- 77.8%	26	18	- 30.8%
Closed Sales	5	7	+ 40.0%	11	13	+ 18.2%
Days on Market Until Sale	49	32	- 34.7%	68	59	- 13.2%
Median Sales Price*	\$159,000	\$122,000	- 23.3%	\$159,000	\$118,000	- 25.8%
Average Sales Price*	\$239,200	\$167,500	- 30.0%	\$191,773	\$132,715	- 30.8%
Percent of List Price Received*	94.7%	110.1%	+ 16.3%	95.9%	102.6%	+ 7.0%
Inventory of Homes for Sale	9	12	+ 33.3%	—	—	—
Months Supply of Inventory	1.1	1.8	+ 63.6%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

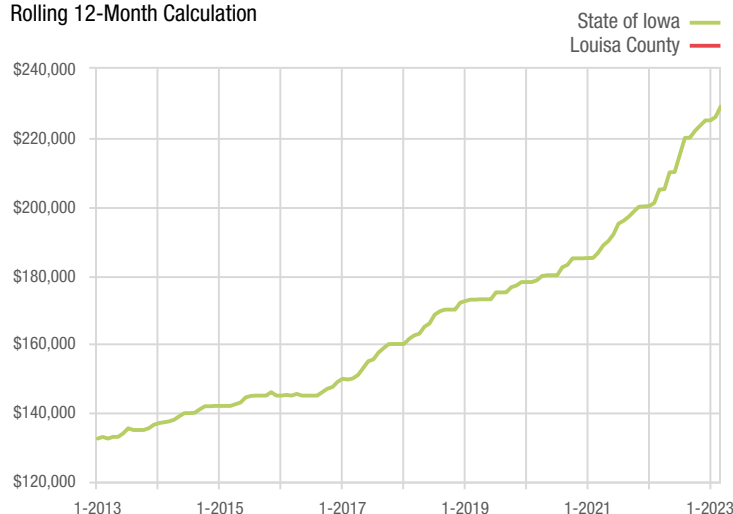
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.