

# Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



## Lyon County

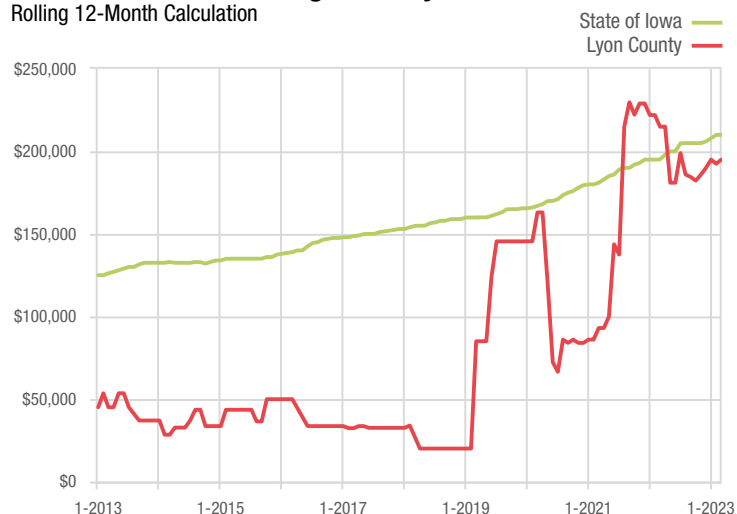
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	7	5	- 28.6%	9	8	- 11.1%
Pending Sales	7	0	- 100.0%	11	1	- 90.9%
Closed Sales	2	1	- 50.0%	4	4	0.0%
Days on Market Until Sale	5	4	- 20.0%	29	23	- 20.7%
Median Sales Price*	\$37,250	<b>\$167,000</b>	+ 348.3%	\$37,250	<b>\$166,000</b>	+ 345.6%
Average Sales Price*	\$37,250	<b>\$167,000</b>	+ 348.3%	\$56,700	<b>\$186,750</b>	+ 229.4%
Percent of List Price Received*	84.7%	<b>93.3%</b>	+ 10.2%	89.4%	<b>90.0%</b>	+ 0.7%
Inventory of Homes for Sale	3	8	+ 166.7%	—	—	—
Months Supply of Inventory	0.7	<b>2.1</b>	+ 200.0%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	1	—	—	1	—	—
Median Sales Price*	\$79,000	—	—	\$79,000	—	—
Average Sales Price*	\$79,000	—	—	\$79,000	—	—
Percent of List Price Received*	98.8%	—	—	98.8%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	<b>1.0</b>	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

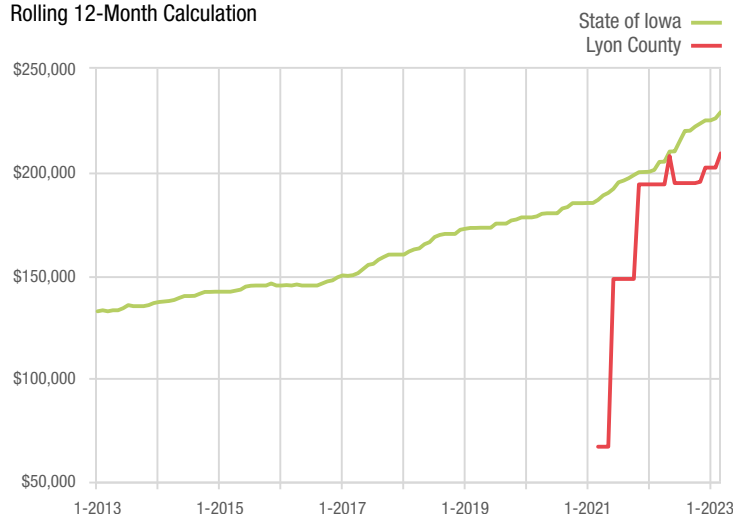
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.