Local Market Update – March 2023A Research Tool Provided by Iowa Association of REALTORS®



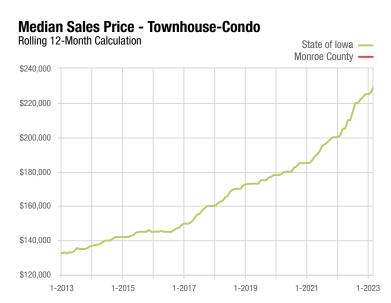
Monroe County

| Single-Family Detached | March | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 3-2022 | Thru 3-2023 | % Change | |
| New Listings | 8 | 6 | - 25.0% | 14 | 13 | - 7.1% | |
| Pending Sales | 5 | 10 | + 100.0% | 13 | 16 | + 23.1% | |
| Closed Sales | 4 | 7 | + 75.0% | 10 | 12 | + 20.0% | |
| Days on Market Until Sale | 35 | 32 | - 8.6% | 57 | 50 | - 12.3% | |
| Median Sales Price* | \$163,450 | \$129,900 | - 20.5% | \$145,950 | \$128,700 | - 11.8% | |
| Average Sales Price* | \$149,600 | \$200,771 | + 34.2% | \$164,780 | \$168,908 | + 2.5% | |
| Percent of List Price Received* | 96.0% | 97.8% | + 1.9% | 99.5% | 91.9% | - 7.6% | |
| Inventory of Homes for Sale | 12 | 8 | - 33.3% | | _ | _ | |
| Months Supply of Inventory | 2.7 | 1.5 | - 44.4% | | _ | _ | |

| Townhouse-Condo | | March | | | Year to Date | | | |
|---------------------------------|------|-------|-------------|-------------|--------------|----------|--|--|
| Key Metrics | 2022 | 2023 | % Change | Thru 3-2022 | Thru 3-2023 | % Change | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Days on Market Until Sale | _ | _ | | | _ | _ | | |
| Median Sales Price* | _ | | | | _ | _ | | |
| Average Sales Price* | _ | _ | | | _ | _ | | |
| Percent of List Price Received* | _ | | | | _ | _ | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | | |
| Months Supply of Inventory | _ | | | | _ | _ | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Monroe County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100.000 \$75,000 \$50,000 1-2013 1-2015 1-2017 1-2019 1-2021 1-2023



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.