

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



O'Brien County

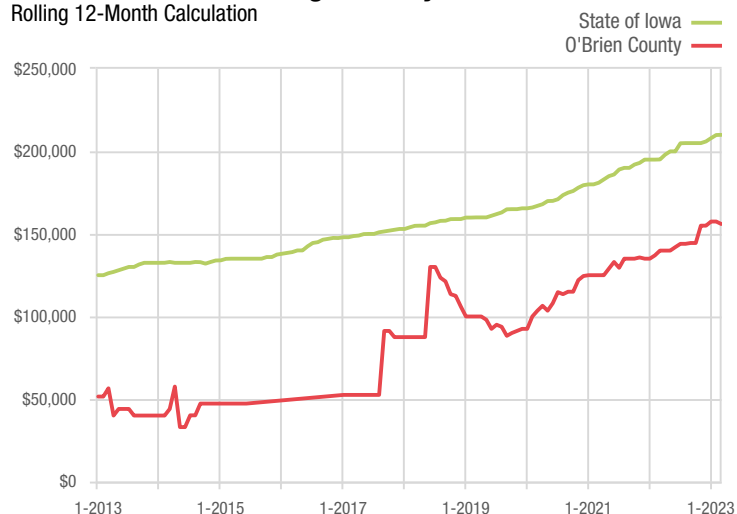
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	14	13	- 7.1%	26	25	- 3.8%
Pending Sales	12	14	+ 16.7%	23	26	+ 13.0%
Closed Sales	8	7	- 12.5%	14	16	+ 14.3%
Days on Market Until Sale	69	95	+ 37.7%	64	87	+ 35.9%
Median Sales Price*	\$149,500	\$105,000	- 29.8%	\$138,250	\$155,000	+ 12.1%
Average Sales Price*	\$139,563	\$142,143	+ 1.8%	\$144,993	\$150,719	+ 3.9%
Percent of List Price Received*	92.9%	82.9%	- 10.8%	92.4%	88.8%	- 3.9%
Inventory of Homes for Sale	16	14	- 12.5%	—	—	—
Months Supply of Inventory	1.9	1.6	- 15.8%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	6	—	—
Median Sales Price*	—	—	—	\$179,900	—	—
Average Sales Price*	—	—	—	\$179,900	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.5	1.7	+ 13.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

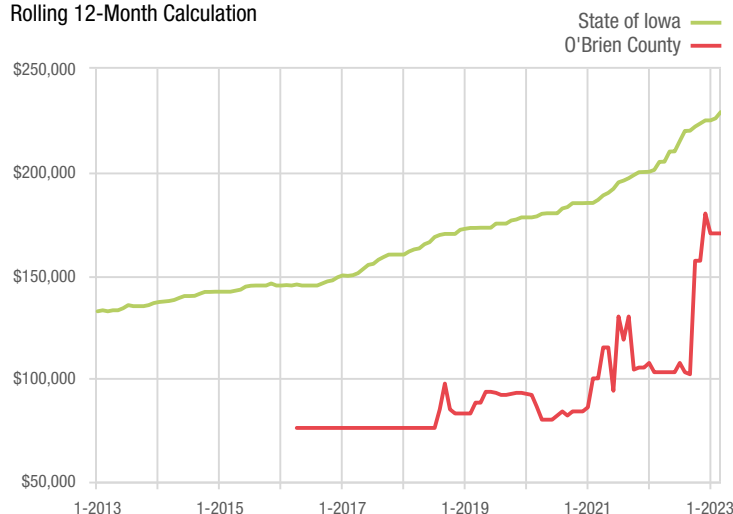
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.