

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Osceola County

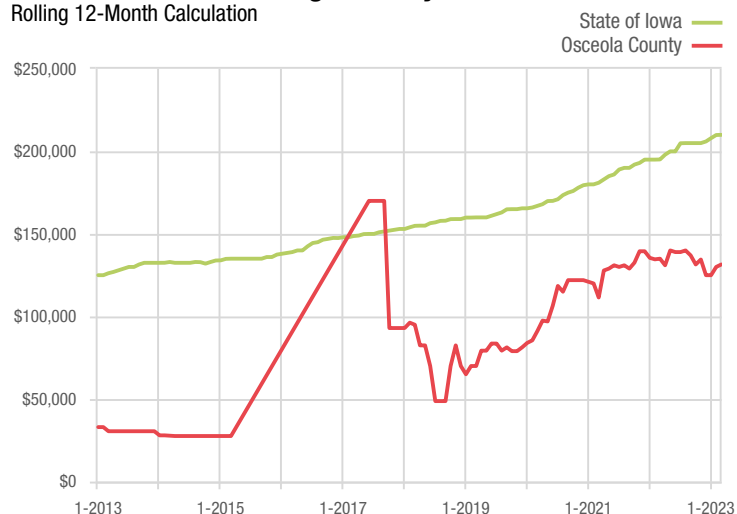
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	11	3	- 72.7%	16	10	- 37.5%
Pending Sales	7	2	- 71.4%	16	7	- 56.3%
Closed Sales	4	5	+ 25.0%	12	7	- 41.7%
Days on Market Until Sale	96	50	- 47.9%	87	51	- 41.4%
Median Sales Price*	\$275,000	\$145,000	- 47.3%	\$110,000	\$135,000	+ 22.7%
Average Sales Price*	\$238,667	\$132,300	- 44.6%	\$135,273	\$110,000	- 18.7%
Percent of List Price Received*	104.4%	94.7%	- 9.3%	95.6%	92.6%	- 3.1%
Inventory of Homes for Sale	10	9	- 10.0%	—	—	—
Months Supply of Inventory	2.6	1.6	- 38.5%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

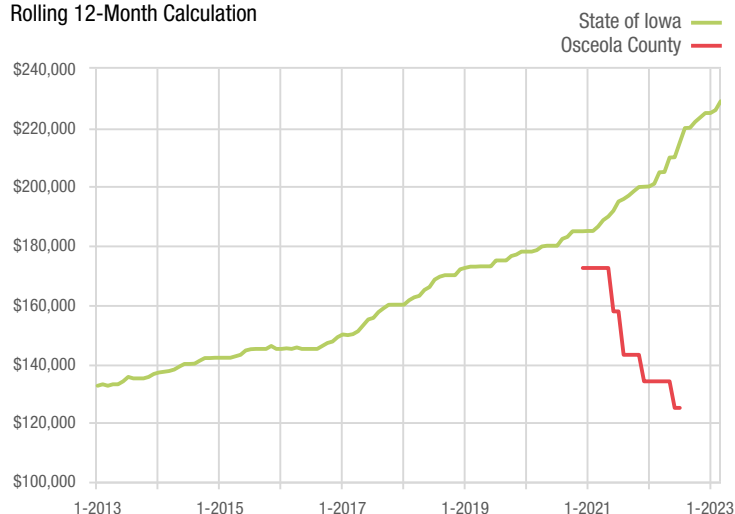
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.