

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Pocahontas County

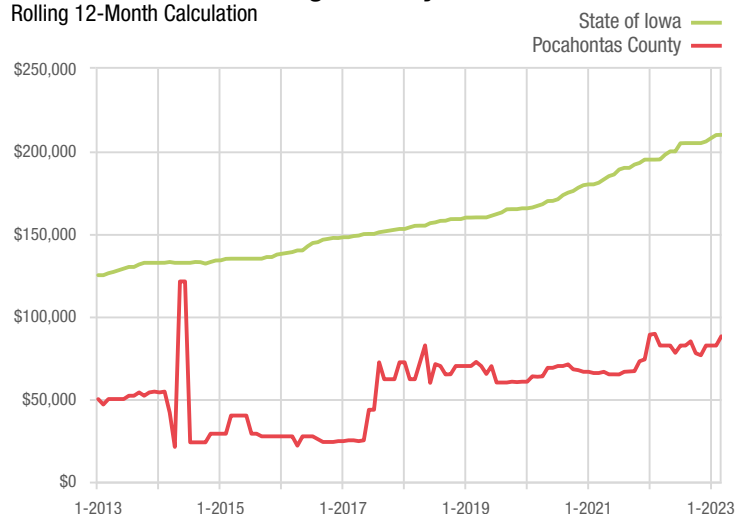
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	1	2	+ 100.0%	10	6	- 40.0%
Pending Sales	0	5	—	13	12	- 7.7%
Closed Sales	6	3	- 50.0%	14	8	- 42.9%
Days on Market Until Sale	113	33	- 70.8%	89	51	- 42.7%
Median Sales Price*	\$59,925	\$88,500	+ 47.7%	\$82,400	\$104,250	+ 26.5%
Average Sales Price*	\$82,218	\$86,167	+ 4.8%	\$110,479	\$130,875	+ 18.5%
Percent of List Price Received*	94.5%	96.0%	+ 1.6%	92.7%	95.8%	+ 3.3%
Inventory of Homes for Sale	6	4	- 33.3%	—	—	—
Months Supply of Inventory	1.3	0.8	- 38.5%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

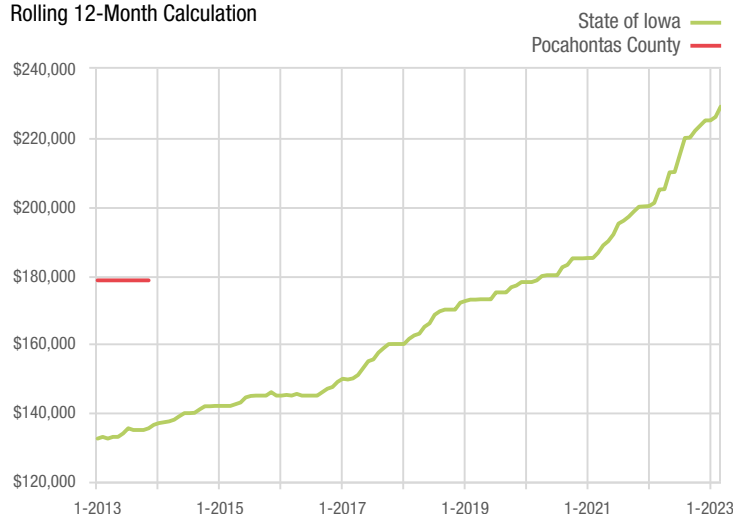
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.