

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

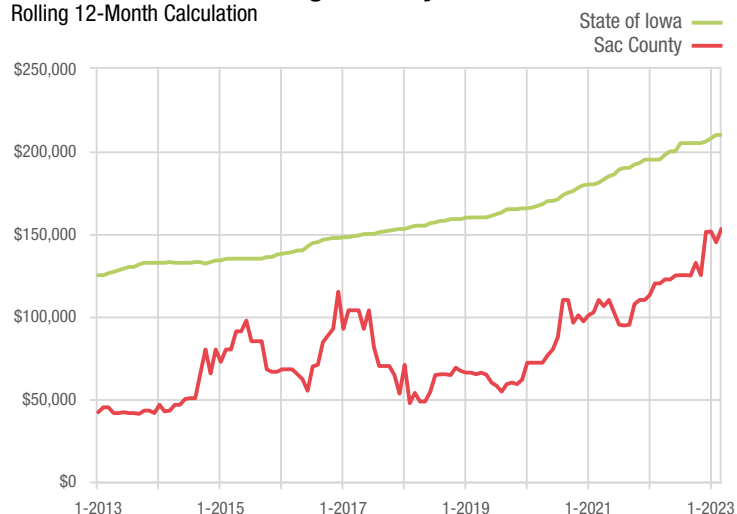
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	2	2	0.0%	2	6	+ 200.0%
Pending Sales	1	1	0.0%	6	4	- 33.3%
Closed Sales	3	2	- 33.3%	9	6	- 33.3%
Days on Market Until Sale	60	116	+ 93.3%	118	94	- 20.3%
Median Sales Price*	\$75,000	\$111,000	+ 48.0%	\$152,500	\$169,000	+ 10.8%
Average Sales Price*	\$73,842	\$111,000	+ 50.3%	\$181,725	\$146,667	- 19.3%
Percent of List Price Received*	99.1%	111.8%	+ 12.8%	95.8%	100.8%	+ 5.2%
Inventory of Homes for Sale	2	12	+ 500.0%	—	—	—
Months Supply of Inventory	0.4	4.6	+ 1,050.0%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

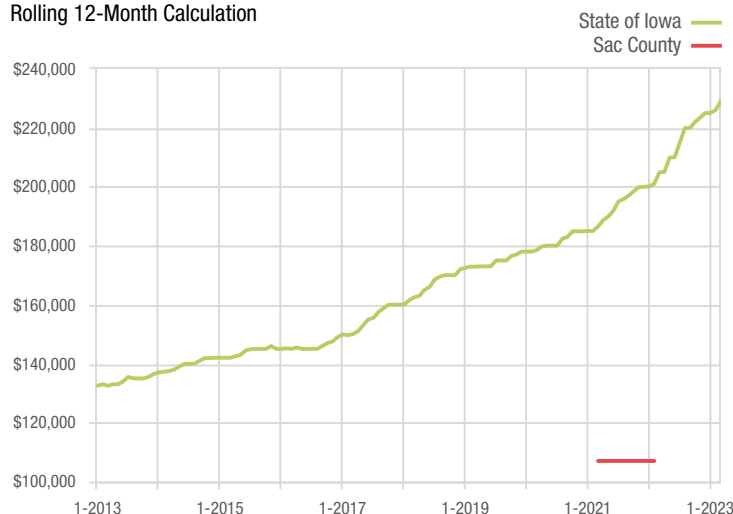
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.