

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Winnebago County

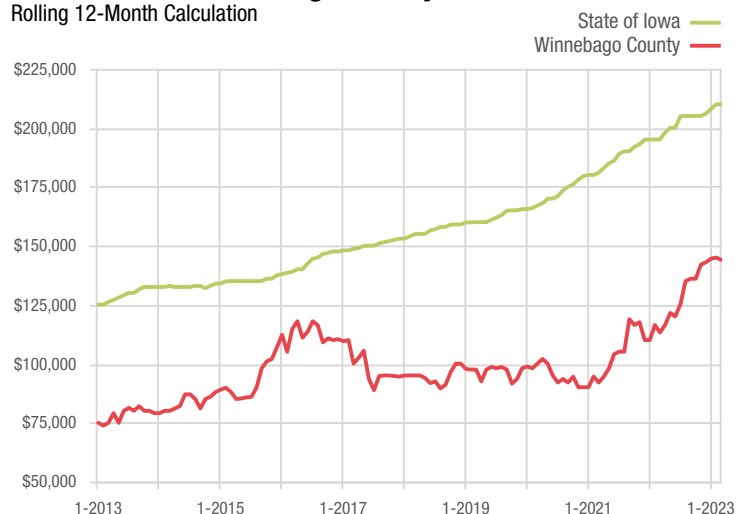
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	16	4	- 75.0%	33	13	- 60.6%
Pending Sales	15	4	- 73.3%	23	11	- 52.2%
Closed Sales	5	3	- 40.0%	13	15	+ 15.4%
Days on Market Until Sale	66	24	- 63.6%	59	49	- 16.9%
Median Sales Price*	\$91,000	\$130,000	+ 42.9%	\$91,000	\$138,000	+ 51.6%
Average Sales Price*	\$114,400	\$126,833	+ 10.9%	\$116,808	\$150,171	+ 28.6%
Percent of List Price Received*	93.6%	97.9%	+ 4.6%	95.4%	94.7%	- 0.7%
Inventory of Homes for Sale	20	20	0.0%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	216	—	—	245	—	—
Median Sales Price*	\$138,500	—	—	\$134,050	—	—
Average Sales Price*	\$138,500	—	—	\$134,050	—	—
Percent of List Price Received*	92.4%	—	—	96.2%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

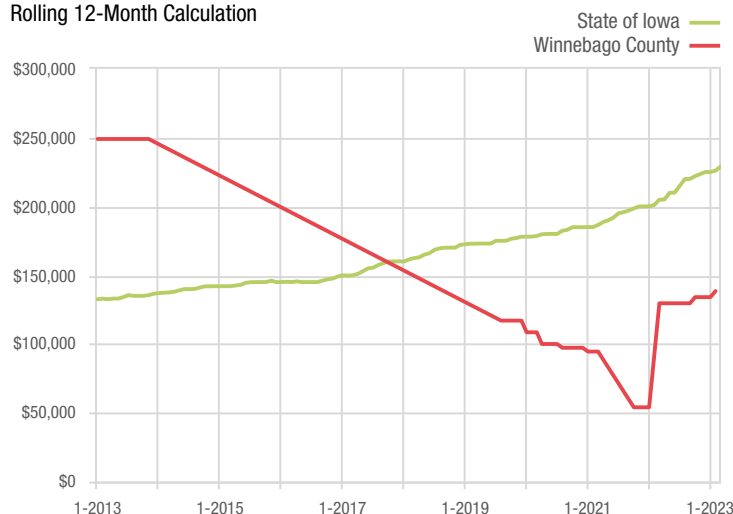
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.