

Local Market Update – March 2023

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

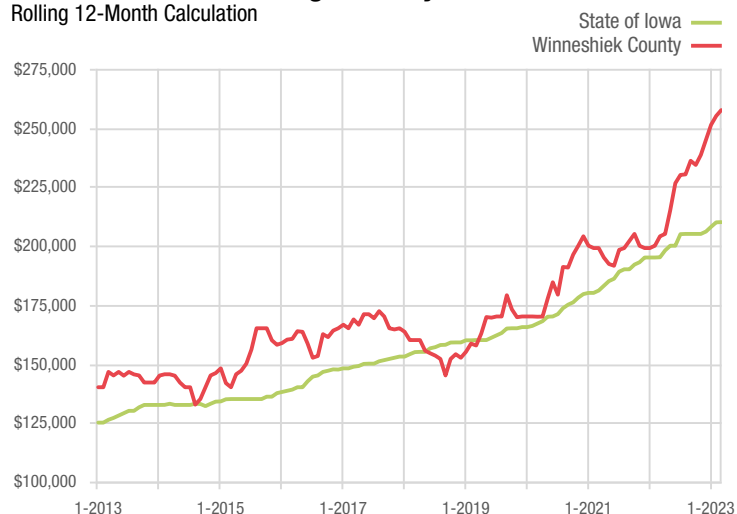
Single-Family Detached	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	18	14	- 22.2%	47	30	- 36.2%
Pending Sales	18	13	- 27.8%	51	35	- 31.4%
Closed Sales	16	5	- 68.8%	29	26	- 10.3%
Days on Market Until Sale	30	63	+ 110.0%	25	39	+ 56.0%
Median Sales Price*	\$226,500	\$240,000	+ 6.0%	\$215,000	\$287,750	+ 33.8%
Average Sales Price*	\$242,007	\$251,360	+ 3.9%	\$227,163	\$311,635	+ 37.2%
Percent of List Price Received*	99.1%	99.5%	+ 0.4%	99.6%	98.6%	- 1.0%
Inventory of Homes for Sale	4	11	+ 175.0%	—	—	—
Months Supply of Inventory	0.2	0.8	+ 300.0%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
New Listings	0	0	0.0%	6	7	+ 16.7%
Pending Sales	1	1	0.0%	4	4	0.0%
Closed Sales	2	1	- 50.0%	4	1	- 75.0%
Days on Market Until Sale	8	533	+ 6,562.5%	15	533	+ 3,453.3%
Median Sales Price*	\$219,000	\$235,000	+ 7.3%	\$219,000	\$235,000	+ 7.3%
Average Sales Price*	\$219,000	\$235,000	+ 7.3%	\$227,625	\$235,000	+ 3.2%
Percent of List Price Received*	102.9%	94.0%	- 8.6%	101.1%	94.0%	- 7.0%
Inventory of Homes for Sale	6	4	- 33.3%	—	—	—
Months Supply of Inventory	3.7	3.1	- 16.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

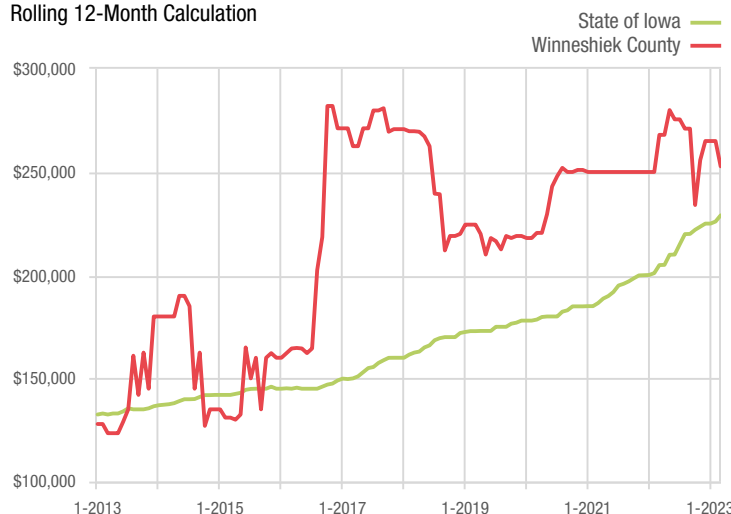
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.