

Local Market Update – April 2023

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

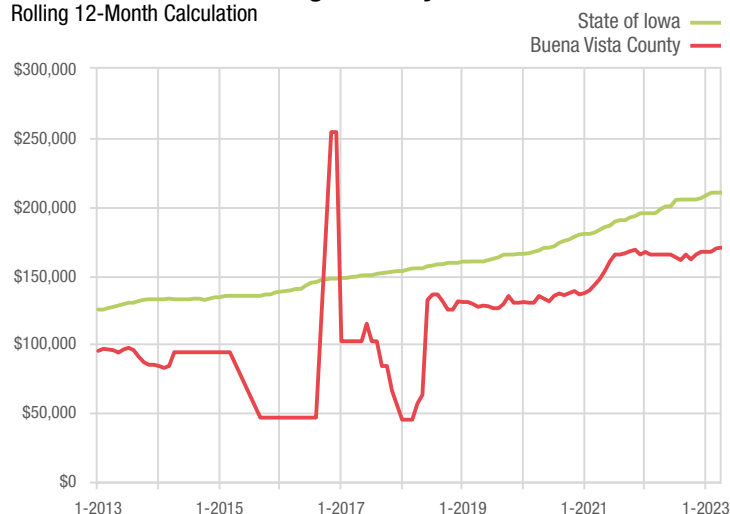
Single-Family Detached	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	13	12	- 7.7%	39	46	+ 17.9%
Pending Sales	15	12	- 20.0%	41	44	+ 7.3%
Closed Sales	10	10	0.0%	42	30	- 28.6%
Days on Market Until Sale	41	72	+ 75.6%	35	56	+ 60.0%
Median Sales Price*	\$140,750	\$176,450	+ 25.4%	\$147,000	\$162,500	+ 10.5%
Average Sales Price*	\$198,290	\$211,140	+ 6.5%	\$182,470	\$202,659	+ 11.1%
Percent of List Price Received*	100.6%	98.0%	- 2.6%	101.3%	96.4%	- 4.8%
Inventory of Homes for Sale	9	18	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	1.8	+ 200.0%	—	—	—

Townhouse-Condo	April			Year to Date		
Key Metrics	2022	2023	% Change	Thru 4-2022	Thru 4-2023	% Change
New Listings	1	2	+ 100.0%	6	5	- 16.7%
Pending Sales	2	2	0.0%	10	3	- 70.0%
Closed Sales	0	1	—	4	2	- 50.0%
Days on Market Until Sale	—	2	—	37	2	- 94.6%
Median Sales Price*	—	\$209,000	—	\$219,500	\$209,000	- 4.8%
Average Sales Price*	—	\$209,000	—	\$200,500	\$209,000	+ 4.2%
Percent of List Price Received*	—	100.0%	—	96.4%	100.0%	+ 3.7%
Inventory of Homes for Sale	7	7	0.0%	—	—	—
Months Supply of Inventory	2.9	3.3	+ 13.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

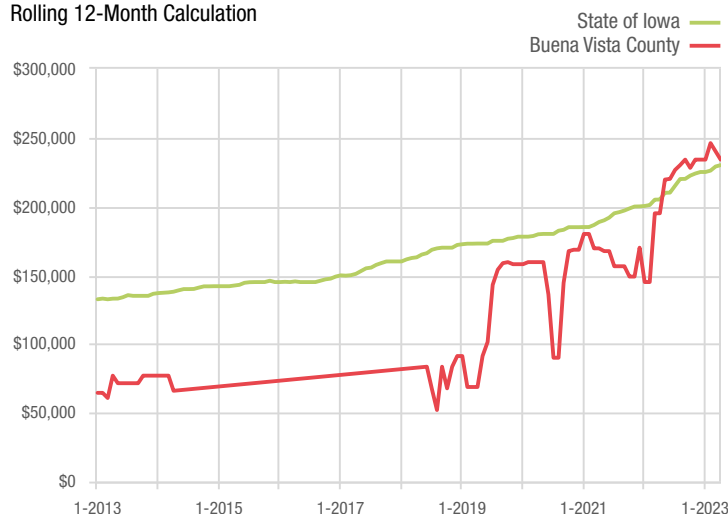
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.